



AGENDA

BOARD OF DIRECTORS REGULAR MEETING

Wednesday, August 23, 2023 - 2pm

West Center Auditorium / Zoom

*Code of Conduct

Directors: Marge Garneau (President), Carol Crothers (Vice President), Bart Hillyer (Secretary), Jim Carden (Treasurer), Barbara Blake (Assistant Secretary), Nancy Austin, Kathi Bachelor, Beth Dingman, Steve Gilbert, Bev Lawless, Joe Magliola, Richard Sutherland, Scott Somers (non-voting)

AGENDA TOPIC

- 1. Call to Order / Roll Call – Establish Quorum**
- 2. Amend/Adopt Agenda**
- 3. President’s Report**
- 4. Member Comments** – regarding Consent Agenda and/or Non-Agenda Items – Speakers are asked to provide their name and GVR member number. Please limit comments to two (2) minutes.
- 5. Presentations**
 - A. Quarterly Financial Report (Webster)
- 6. Committee Reports**
 - A. Audit (Austin)
 - B. Board Affairs (Crothers)
 - C. Fiscal Affairs (Carden)
 - D. Investments (Lawless)
 - E. Nominations & Elections (Dingman)
 - F. Planning & Evaluation (Bachelor)
- 7. Consent Agenda** – Consent Agenda items are routine items of business that are collectively presented for approval through a single motion. A Board member may request that an item be pulled from the Consent Agenda and placed under Action Items for separate discussion and action.
 - A. Minutes:
 - 1) BOD Regular Meeting Minutes: June 28, 2023
 - B. Financial Statements:
 - 1) May, June, and July
- 8. Action Items**
 - A. Approve Updated Committee Responsibilities (Somers)
 - B. BAC Recommended Board Approval for Membership Change Fee (Crothers)
 - C. Contract Approval for Security Cameras (Somers)
 - D. Board Officer Assistant Treasurer Election (President)
- 9. Member Comments** - Please limit comments to two (2) minutes.
- 10. Adjournment**

** GVR encourages members to voice concerns and comments in a professional, business-like, and respectful manner.*



MINUTES

BOARD OF DIRECTORS MEETING

Wednesday, June 28, 2023, 2pm

West Center Auditorium / Zoom

Directors: Marge Garneau (President), Carol Crothers (Vice President), Bart Hillyer (Secretary), Jim Carden (Treasurer), Barbara Blake (Assistant Secretary), Laurel Dean (Assistant Treasurer), Nancy Austin, Kathi Bachelor, Ted Boyett, Beth Dingman, Steve Gilbert, Bev Lawless, Scott Somers (non-voting)

Director Absent: 0

Staff Present: David Jund (Facilities Director), Nanci Moyo (Administrative Supervisor), David Webster (CFO), Natalie Whitman (COO), Kris Zubicki (Member Services Director)

Visitors: 45 including support staff

AGENDA TOPIC

1. Call to Order / Roll Call – Establish Quorum

The President being in the chair and the Secretary being present.

President Garneau called the meeting to order at 2:03pm MST. Secretary Hillyer called the roll; quorum established.

2. Amend/Adopt Agenda

MOTION: Director Boyett moved, Director Blake seconded to adopt the Agenda.

Passed: unanimous

3. President Report:

Reminder for the Board: The Board adopted a Credo last year which states the Board will listen with an open mind and a desire to understand different ideas and perspectives. In the Corporate Policy Manual (CPM) Part 2: 2.1.1.C - The Board is responsible for governing in a manner that emphasizes strategic leadership rather than administrative detail. It is to be proactive in its decision making and maintain a clear delineation between staff and Board roles. 2.1.1.C.6 - Focus on the intended long-term goals of the organization, not on the administrative and programmatic means of maintaining the goals. The Board's connection to the operation of the organization is through the CEO and all operational and departmental questions and issues shall be directed to the CEO. 2.1.1.C.8 - Value and honor differences and encourage diversity in viewpoints. Part of 2.1.1.C.9 - Individual Directors shall not undermine Board decisions.

4. CEO Report

- Desert Hills Fitness Center was delayed due to the HVAC system, but has now arrived and been installed. Final inspections will be by July 7 – 14. A week later there will be a ribbon cutting and grand opening.

GVR encourages the Board and members to voice concerns and comments in a professional, business-like, and respectful manner.

- Glass Arts space at Santa Rita Springs is moving forward with framework up; plumbing, mechanical, and electrical work continues; interior walls being painted; and the masonry work and the roofing for the covered exterior is near completion. This project is on schedule for completion in October.
- Del Sol Clubhouse has partitions installed in the upper floor restroom and final inspection is scheduled. Remodel work in the main room is almost completed. The construction documents for the lower area, billiards room, the upper floor game area, and the parking lot are being completed by engineers and consultants. Once documents are completed permitting will be done through Pima County. Once permitting is completed this will go out for bid.
- Canoa Hills Center is closed for the summer due to a major remodel. The pool deck is being resurfaced; demolition work in the lobby, restrooms and locker rooms has begun.
- East Center Pickleball Courts are closed for repairs and recoating until July 2.
- Desert Hills Tennis Courts are closed for repairs and recoating on July 12 and reopen on July 24.
- Woodshop 2023 Club funding request was completed, upgrade for woodshop vacuum system, and is waiting for club review.
- Del Sol Clubhouse will hold a soft opening on July 4 with a viewing of a baseball game at 11am on TV, sandwiches and bowls of snacks will be available.
- The Father's Day event on June 16 was attended by 122 people. Great positive feedback for this event. Next event like this will be at Las Campanas in September.
- Two trips to Rocky Point are planned for July and October. Both were sold out in days. There was an informational session held on these types of trips with 200 members attending. Another Rocky Point trip is scheduled for February during the time of the grey whale migration.
- Custodial update: experimenting with contracting out custodial with a private company for Las Campanas and East Center, and looking at Desert Hills and possibly Canoa Ranch. The initial assessment for contracting out custodial makes sense with a minimum savings of 10 percent. The product is better with cleaner results and less complaints. This pilot project will continue to be explored for now. If a decision has been made to fully outsource custodial, staff will recommend to the Board a contract for approval.

5. Member Comments: 0

6. Committee Reports

- Audit – Chair Austin did not have anything to report.
- Board Affairs – Chair Crothers' report was received and placed on file.
- Fiscal Affairs – Chair Cardin did not have anything to report.
- Investments – Chair Lawless did not have anything to report.
- Nominations & Elections – Chair Dingman's report was received and placed on file.
- Planning & Evaluation – Chair Bachelor's report was received and placed on file.

7. Consent Agenda

**MOTION: Director Bachelor moved, Director Boyett seconded to approve Consent Agenda.
Passed: unanimous**

- A. Minutes:
 - 1) BOD Regular Meeting Minutes: May 24, 2023
 - 2) BOD Work Session Minutes: June 21, 2023

8. New Business

A. Approve Camera Survey Questions

MOTION: Director Gilbert moved, Director Bachelor seconded to accept the survey as presented by staff. After further discussion, Director Bachelor removed her second and Director Blake seconded the motion.

MOTION TO AMEND: Director Hillyer moved, Director Austin seconded to amend the survey with three parts: 1) Add two sentences to bottom of page 9 of the Meeting Book – “The Board rejected the \$153,000, 123-camera plan by a 7-5 vote in April 2023, with several Board Members expressing concerns about both the cost and the scope of the proposal. The Board also voted, 7-4, to ask GVR staff to survey GVR members on this issue.” 2) Move to add one option to the 4 options on page 10 – 5th option to say “cameras only at the entrance to the 12 ladies locker rooms at GVR.” And 3) Deletion of the word security in front of security cameras, as to Question two. Instead Question 2 should read: Do you support the installation of cameras.

Director Boyett asked the three-part amended motion from Bart be voted on separately. Director Hillyer (mover) and Director Austin (seconded) agreed to have it voted on separately.

VOTE Amendment 1 – Passed: 7 yes / 5 no (Bachelor, Boyett, Dingman, Gilbert, Lawless)

VOTE Amendment 2 – Failed: 6 yes / 6 no (Bachelor, Boyett, Dingman, Garneau, Gilbert, Lawless)

VOTE Amendment 3 – Passed: 7 yes / 5 no (Bachelor, Boyett, Dingman Gilbert, Lawless)

MOTION TO AMEND: Director Lawless moved, Director Bachelor seconded to remove “one” in Question 3 and remove “only” in the questions.

Passed: 7 yes / 5 no (Austin, Cardin, Crothers, Dean, Hillyer)

MOTION TO AMEND: Director Crothers moved, Director Blake seconded to approve the last sentence on page 9 to state “Staff recommended the Board award this contract and approve up to \$200,000 for security cameras.”

Passed: 7 yes / 5 no (Bachelor, Boyett, Garneau, Gilbert, Lawless)

AMENDED MOTION PASSED: 7 yes / 5 no (Bachelor, Boyett, Dingman, Garneau)

Amended Motion: Approve the motion as amended to direct the GVR staff to conduct a survey of the membership in July 2023, using the attached background information and questions staff provided include in the background, last paragraph these two sentences: “the board rejected the \$153,000, 123-camera plan by a 7-5 vote in April 2023, with several Board Members expressing concerns about both the cost and the scope of the proposal. The Board also voted, 7-4, to ask GVR staff to survey GVR members on this

issue”; delete the word security from security camera in question 2; remove “one” from Question 3 and “only” from the questions to provide more options to choose; and on the background page add “approve up to \$200,000 for security cameras” at the end of the statement “Staff recommended the Board award this contract “up to \$200,000 for security cameras.”

B. SpringPointe Resolution for Voluntary Deed Request

MOTION: Director Gilbert moved, Director Lawless seconded to approve and sign the resolution drafted by the GVR attorney, to be added to the Corporate Boundary Document as Exhibit 41.

Passed: 7 yes / 5 no (Austin, Carden, Crothers, Dean, Hillyer)

C. Approve CPM Change Part 2 Section 2.3.1.D.2 Work Session

MOTION: Director Garneau moved, Director Austin seconded to change the work session to the second Wednesday.

Passed unanimous (Director Hillyer stepped away from the meeting)

D. Approve CPM Appendix Section 3: 1.3.5.B.1.e.1 Removal of East Center Pool

MOTION: Director Lawless moved, Director Blake seconded to remove the language in the CPM Appendix Section 3: 1.3.5.B.1.e.1) and leaving e. Maintenance Repair/Replace Reserve Fund and the Table.

Passed: unanimous (Director Hillyer stepped away from the meeting)

E. Discussion and Possible Action on All Options for West Center Improvements to Accommodate Lapidary/Woodshop/Artisan Expansion

MOTION: Director Garneau moved, Director Gilbert seconded to direct staff to work with the architect to explore all expansion possibilities at West Center to accommodate the expansion of Lapidary, Woodworking, and Artisans, with the understanding that the concept may include relocating the Billiards room at West Center.

Passed: unanimous

Member comments: 1

9. Adjournment

MOTION: Director Hillyer moved, Director Blake seconded to adjourn the meeting at 4:18pm.

Passed: unanimous



Green Valley Recreation, Inc.
Statement of Financial Position

As of Date: July 31, 2023 and Dec 31, 2022

	July 31, 2023		Dec 31, 2022		
	Total		Total		
ASSETS					
Current Assets					
Cash/Cash Equivalents		385,170		1,732,899	
Accounts Receivable		338,403		197,896	
Prepaid Expenses		351,762		207,263	
Maintenance Inventory		11,522		23,044	
Designated Investments (Charles S./SBH)					
Emergency - Fund	538,247	(1)	490,701	(18)	
MRR - Fund	7,739,057	(2)	7,043,208	(19)	
Initiatives - Fund	1,794,577	(3)	2,531,557	(20)	
Pools & Spas - Fund	793,030	(4)	576,963	(21)	
Total Designated Investments (CS/SBH)	10,864,911	(5)	10,642,430	(22)	
Undesignated Invest. (JP Morgan Long Term)	1,645,674	(6)	1,565,673	(23)	
Undesignated Invest. (JP Morgan)	1,944,837	(7)	3,361,830	(24)	
Investments		14,455,421	(8)	15,569,933	(25)
Total Current Assets		15,542,278		17,731,035	
Fixed Assets					
Contributed Fixed Assets		18,017,085		18,017,085	
Purchased fixed Assets		29,678,003		27,908,195	
Sub-Total		47,695,088		45,925,280	
Less - Accumulated Depreciation		(26,954,329)		(26,748,166)	
Net Fixed Assets		20,740,759	(9)	19,177,114	(26)
Operating Lease ROU, Net of Accum. Amortization		467		467	
Finance Lease ROU, Net of Accum. Amortization		111,355		111,355	
Total Assets		36,394,859		37,019,971	
LIABILITIES					
Current Liabilities					
Accounts Payable		378,273		514,060	
Deferred Dues Fees & Programs		3,031,109		4,684,821	
Accrued Payroll		161,058		153,683	
Compensation Liability		-		-	
MCF Refund Liability		205,900		197,120	
In-Kind Lease Liability -Current		1,666		4,000	
Operating ROU Liability - Current		439		439	
Financing ROU Liability - Curent		39,319		39,319	
Total Current Liabilities		3,817,765		5,593,441	
In-Kind Lease Liability - LT		50,667		50,667	
Notes Payable		11,000		11,000	
Financing ROU Liability - LT		84,261		84,261	
Total Long Term Liabilities		145,928	3,963,693	145,928	
TOTAL NET ASSETS		32,431,167	(10)	31,280,602	(27)
NET ASSETS					
Temporarily Designated:					
Board Designated:					
Emergency	538,247	(11)	490,701	(28)	
Maint - Repair - Replacement	7,739,057	(12)	7,043,208	(29)	
Initiatives	1,794,577	(13)	2,531,557	(30)	
Pools & Spas	793,030	(14)	576,963	(31)	
Sub-Total	10,864,911	(15)	10,642,430		
Unrestricted Net Assets		20,415,691		20,638,172	
Net change Year-to-Date		1,150,565	(16)	-	
Unrestricted Net Assets		21,566,256	(17)	20,638,172	
TOTAL NET ASSETS		32,431,167		31,280,602	



Green Valley Recreation, Inc.
Summary Statement of Activities
 YTD Period: 7 month period ending July 31, 2023
 FY Budget Period: Jan 1, 2023 - Dec 31, 2023

	PRIOR YEAR COMPARISON				BUDGET COMPARISON				Fiscal Year Budget	Remaining FY Budget
	2022 YTD Actual	2023 YTD Actual	Year to Year Variance	%	YTD Actual	YTD Budget	YTD Variance	%		
Revenue										
Member Dues	4,068,963	4,116,757	47,795	1%	4,116,757	4,115,913	845	0.0%	7,055,850	2,939,093
LC, Trans., Crd Fees.	545,543	478,452	(67,091)	(12%)	478,452	517,741	(39,289)	(8%)	757,137	278,685
Capital Revenue	2,194,405	1,730,148	(464,257)	(21%)	1,730,148	2,161,880	(431,732)	(20%)	3,328,040	1,597,892
Programs	68,757	83,579	14,822	22%	83,579	162,226	(78,647)	(48%)	225,310	141,731
Instructional	194,357	223,564	29,207	15%	223,564	228,650	(5,086)	(2%)	333,997	110,433
Recreational Revenue	263,114	307,143	44,029	17%	307,143	390,876	(83,733)	(21%)	559,307	252,164
Investment Income	216,722	298,320	81,598	38%	298,320	179,879	118,441	66%	286,884	(11,436)
Advertising Income	-	-	-	0%	-	-	-	0%	-	-
Cell Tower Lease Inc.	24,748	27,496	2,749	11%	27,496	20,049	7,448	37%	34,195	6,699
Comm. Revenue	24,748	27,496	2,749	11%	27,496	20,049	7,448	37%	34,195	6,699
Other Income	71,876	53,894	(17,982)	(25%)	53,894	64,869	(10,975)	(17%)	80,281	26,387
Facility Rent	6,430	11,859	5,429	84%	11,859	3,809	8,051	211%	6,000	(5,859)
Marketing Events	-	-	-	0%	-	-	-	0%	-	-
In-Kind Contributions	2,333	2,333	-	0%	2,333	-	2,333	0%	-	(2,333)
Contributed Income	-	-	-	0%	-	2,333	(2,333)	(100%)	3,698	3,698
Other Revenue	80,639	68,087	(12,552)	(16%)	68,087	71,011	(2,924)	(4%)	89,979	21,893
Total Revenue	7,394,133	7,026,403	(367,730)	(5%)	7,026,403	7,457,349	(430,946)	(5.8%)	12,111,392	5,084,990
Expenses										
Major Proj.-Rep. & Maint.	139,342	216,218	(76,876)	(55%)	216,218	279,360	63,142	23%	478,281	262,062
Facility Maintenance	163,525	152,263	11,262	7%	152,263	135,826	(16,437)	(12%)	228,478	76,215
Fees & Assessments	6,942	12,635	(5,693)	(82%)	12,635	25,931	13,296	51%	30,725	18,090
Utilities	547,681	636,456	(88,775)	(16%)	636,456	620,064	(16,392)	(3%)	938,066	301,610
Depreciation	932,423	793,933	138,491	15%	793,933	822,204	28,271	3%	1,409,492	615,559
Furniture & Equipment	163,279	186,584	(23,305)	(14%)	186,584	159,918	(26,666)	(17%)	268,444	81,860
Vehicles	52,655	55,560	(2,904)	(6%)	55,560	56,503	944	2%	101,012	45,452
Facilities & Equipment	2,005,847	2,053,649	(47,802)	(2%)	2,053,649	2,099,807	46,158	2%	3,454,498	1,400,849
Wages	2,258,493	2,243,394	15,099	1%	2,243,394	2,459,026	215,632	9%	4,336,945	2,093,551
Payroll Taxes	177,381	171,131	6,249	4%	171,131	198,444	27,313	14%	347,276	176,145
Benefits	583,726	522,474	61,252	10%	522,474	624,697	102,223	16%	1,039,758	517,284
Personnel	3,019,600	2,937,000	82,600	3%	2,937,000	3,282,167	345,168	11%	5,723,980	2,786,980
Food & Catering	16,185	13,905	2,279	14%	13,905	20,071	6,166	31%	32,211	18,306
Recreation Contracts	250,893	231,145	19,748	8%	231,145	287,606	56,462	20%	413,188	182,043
Bank & Credit Card Fees	53,975	60,961	(6,985)	(13%)	60,961	66,049	5,089	8%	71,896	10,936
Program	321,053	306,010	15,042	5%	306,010	373,727	67,717	18%	517,295	211,284
Communications	64,358	58,117	6,241	10%	58,117	66,770	8,653	13%	107,974	49,857
Printing	51,722	52,281	(559)	(1%)	52,281	80,088	27,808	35%	104,407	52,126
Advertising	12,548	16,755	(4,207)	(34%)	16,755	14,524	(2,231)	(15%)	22,524	5,769
Communications	128,628	127,153	1,476	1%	127,153	161,383	34,230	21%	234,905	107,752
Supplies	228,701	310,556	(81,855)	(36%)	310,556	258,918	(51,639)	(20%)	424,090	113,533
Postage	8,421	7,686	735	9%	7,686	9,132	1,446	16%	20,909	13,223
Dues & Subscriptions	8,319	8,792	(473)	(6%)	8,792	8,755	(37)	(0%)	16,710	7,918
Travel & Entertainment	671	1,120	(450)	(67%)	1,120	3,555	2,435	68%	10,700	9,580
Other Operating Expense	55,088	76,985	(21,896)	(40%)	76,985	61,225	(15,760)	(26%)	128,622	51,637
Operations	301,200	405,139	(103,939)	(35%)	405,139	341,584	(63,555)	(19%)	601,031	195,892
Information Technology	42,218	78,749	(36,531)	(87%)	78,749	61,512	(17,237)	(28%)	115,638	36,889
Professional Fees	125,673	217,712	(92,039)	(73%)	217,712	113,551	(104,160)	(92%)	148,393	(69,319)
Commercial Insurance	192,209	195,444	(3,235)	(2%)	195,444	184,747	(10,697)	(6%)	321,601	126,158
Taxes	28,630	24,694	3,936	14%	24,694	15,936	(8,758)	(55%)	30,026	5,333
Conferences & Training	15,299	14,141	1,159	8%	14,141	29,909	15,769	53%	39,515	25,374
Employee Recognition	1,377	2,349	(972)	(71%)	2,349	18,267	15,918	87%	20,731	18,381
Provision for Bad Debt	-	-	-	0%	-	-	-	0%	-	-
Corporate Expenses	405,406	533,088	(127,683)	(31%)	533,088	423,923	(109,165)	(26%)	675,904	142,815
Expenses	6,181,734	6,362,039	(180,305)	(3%)	6,362,039	6,682,590	320,551	4.8%	11,207,612	4,845,573
Gross Surplus(Rev-Exp)	1,212,399	664,364	(548,035)	(45%)	664,364	774,758	(110,394)	(14%)	903,781	239,417
Net Gain/Loss on Invest.	(1,289,130)	486,201	1,775,331	(1,599%)	486,201	-	486,201	-	-	(486,201)
Net from Operations	(76,731)	1,150,565	1,227,296	(1,599%)	1,150,565	774,758	375,806		903,781	(246,784)

Green Valley Recreation, Inc
Summary of Revenue & Expenditures - Budget to Actual
For Fiscal Year Ending Dec 31, 2023

Quarterly Board Report January - June 2023

PROJECTION FOR TOTAL YEAR 2023

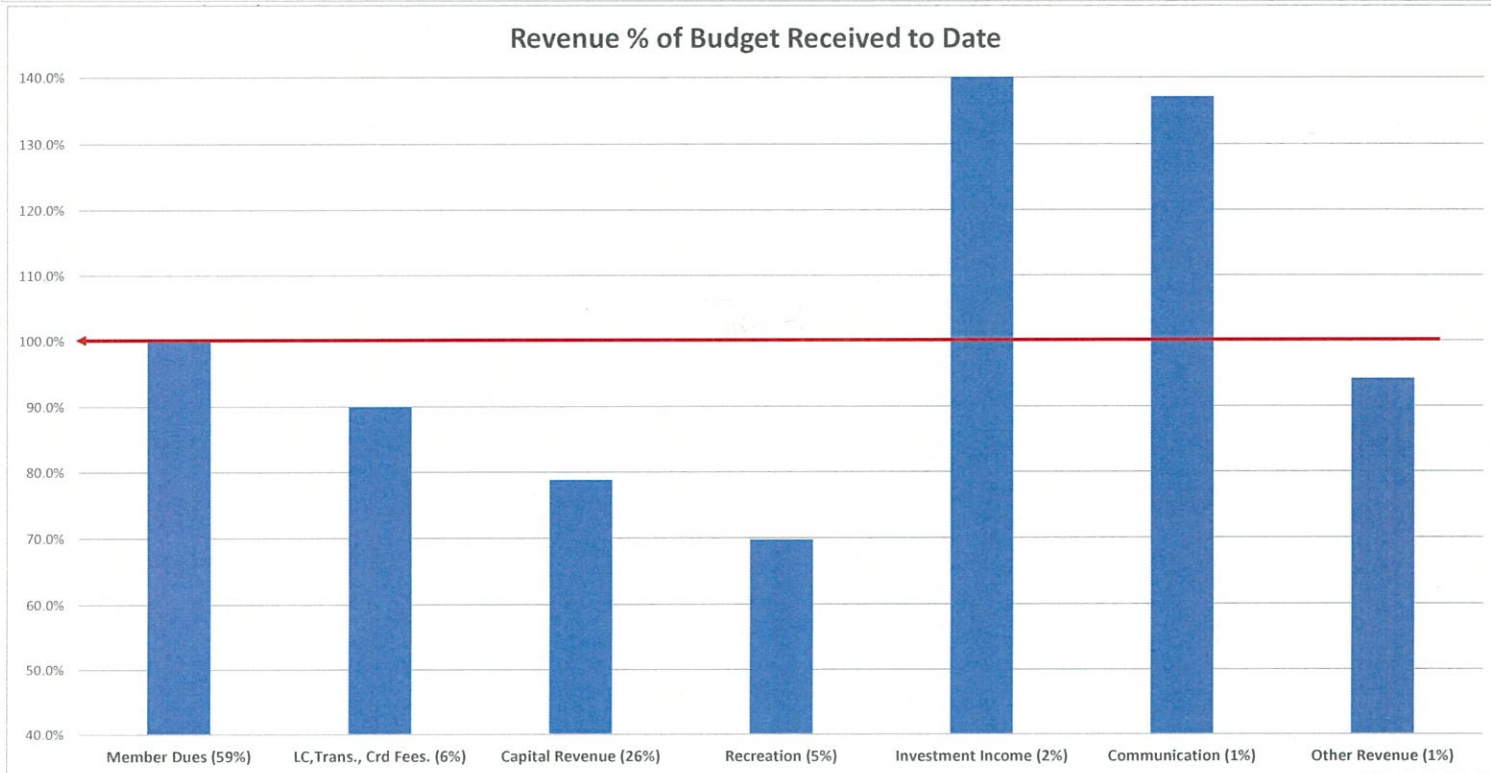
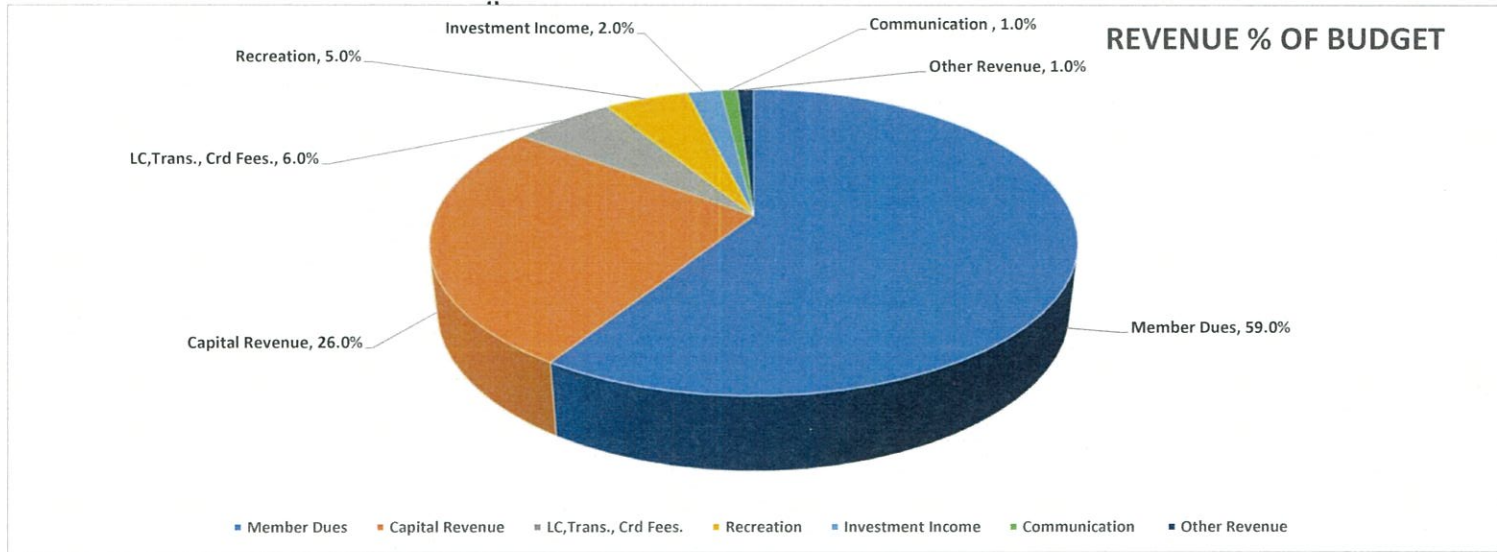
	2023 Annual Budget	January - June 2023				Prior Year			Projected Jul - Dec 2023	Total Jan- Dec 2023 Projected	Approved Budget 2023	Total Projected Variance	% of Budget Variance
		YTD Budget	Actual YTD	2Q	% of Variance	FY 2022 2Q YTD	Var. from Prior Year						
							\$	%					
Revenue:													
Member Dues	\$ 7,055,850	\$ 3,527,925	\$ 3,528,675	0.0%	\$ 3,488,509	1.1%	\$ 40,166	\$ 3,528,675	\$ 7,057,350	\$ 7,055,850	\$ 1,500	0.0%	
LC, Trans., Crd Fees.	757,137	476,824	429,207	(10.0%)	501,221	(14.4%)	(72,014)	\$ 281,000	\$ 710,207	\$ 757,137	\$ (46,930)	(6.6%)	
Capital Revenue	3,328,040	1,910,707	1,506,848	(21.1%)	2,000,101	(24.7%)	(493,253)	\$ 1,418,000	\$ 2,924,848	\$ 3,328,040	\$ (403,192)	(13.8%)	
Recreation	559,307	381,115	265,922	(30.2%)	254,321	4.6%	11,601	\$ 214,000	\$ 479,922	\$ 559,307	\$ (79,385)	(16.5%)	
Investment Income	286,884	157,777	265,911	68.5%	190,093	39.9%	75,818	\$ 265,911	\$ 531,822	\$ 286,884	\$ 244,938	46.1%	
Communication	34,195	17,171	23,547	37.1%	21,195	11.1%	2,351	\$ 14,000	\$ 37,547	\$ 34,195	\$ 3,352	8.9%	
Other Revenue	89,979	69,044	65,033	(5.8%)	77,882	(16.5%)	(12,849)	\$ 34,000	\$ 99,033	\$ 89,979	\$ 9,054	9.1%	
Total Revenue	12,111,392	6,540,563	6,085,143	(7.0%)	\$ 6,533,322	(6.9%)	\$ (448,179)	\$ 5,755,586	\$ 11,840,729	\$ 12,111,392	\$ (270,663)	(2.3%)	
Expenditures:													
Facilities & Equipment NO DEPRECIATION	\$ 2,045,006	\$ 1,100,323	\$ 1,081,265	2.1%	\$ 916,838	(17.9%)	\$ (164,426)	\$ 941,000	\$ 2,022,265	\$ 2,045,006	\$ 22,741	1.1%	
Personnel	5,723,980	2,828,454	2,563,976	9.4%	2,599,507	1.4%	\$ 35,531	\$ 2,748,000	\$ 5,311,976	\$ 5,723,980	\$ 412,004	7.2%	
Program	517,295	362,870	276,091	23.9%	311,034	11.2%	\$ 34,942	\$ 196,000	\$ 472,091	\$ 517,295	\$ 45,203	8.7%	
Communications	234,905	129,335	119,230	7.8%	103,842	(14.8%)	\$ (15,387)	\$ 109,000	\$ 228,230	\$ 234,905	\$ 6,675	2.8%	
Operations	601,031	277,375	319,413	(15.2%)	240,295	(32.9%)	\$ (79,118)	\$ 354,413	\$ 673,827	\$ 601,031	\$ (72,795)	(12.1%)	
Corporate Expenses	675,904	375,428	446,638	(19.0%)	326,312	(36.9%)	\$ (120,326)	\$ 335,388	\$ 782,026	\$ 675,904	\$ (106,122)	(15.7%)	
Total Expenditures	9,798,120	5,073,784	4,806,613	4.9%	4,497,828	(6.9%)	\$ (308,785)	4,683,801	9,490,414	9,798,120	307,706	3.1%	
Excess Revenues Over Exp.	\$ 2,313,273	\$ 1,466,779	\$ 1,278,530		\$ 2,035,494		\$ (756,964)	\$ 1,071,785	\$ 2,350,315	\$ 2,313,273	\$ 37,043		

Transfers and Adjustments:			
Non Reserve Capital Projects	(308,000)	(154,000)	(15,515)
Remove Income From Reserves	(247,772)	(123,886)	(163,918)
Reserve Funding Initiatives	(670,625)	(335,313)	(302,530)
Reserve Funding MRR & MRR-B	(1,469,344)	(1,469,344)	(1,469,344)
MRR Expenses paid by Reserve	285,239	142,620	56,701
Deduct Reserve Investment Exp.	86,501	43,251	38,972
Modified Accrual Basis Surplus	(10,728)	(429,893)	(577,104)

\$ (130,000)	\$ (145,515)	\$ (308,000)	\$ 162,485
\$ (163,918)	\$ (327,836)	\$ (247,772)	\$ (80,064)
\$ (302,530)	\$ (605,060)	\$ (670,625)	\$ 65,565
\$ -	\$ (1,469,344)	\$ (1,469,344)	\$ -
\$ 56,701	\$ 113,402	\$ 285,239	\$ (171,837)
\$ 38,972	\$ 77,944	\$ 86,501	\$ (8,557)
571,010	(6,094)	(10,728)	4,635

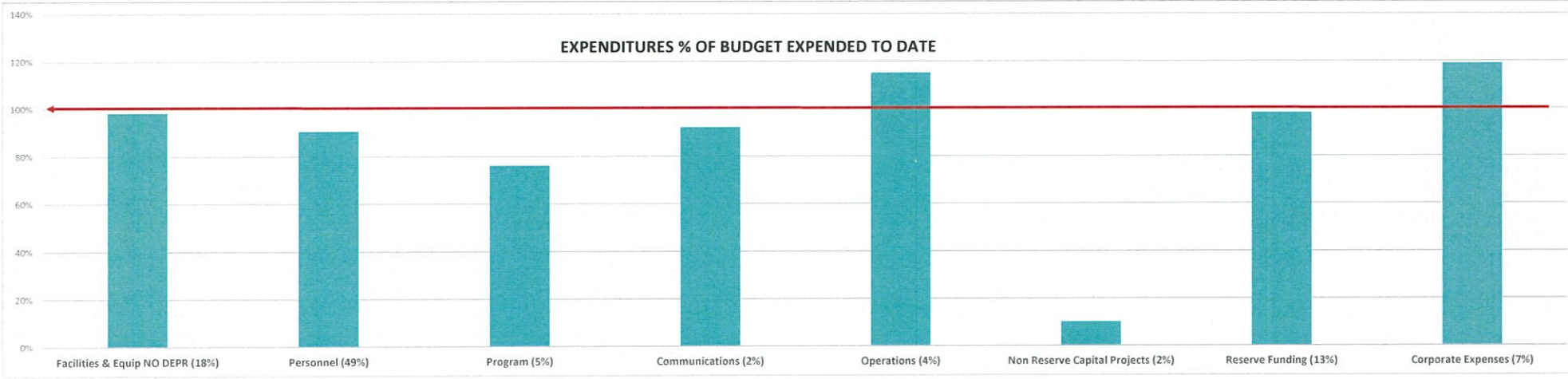
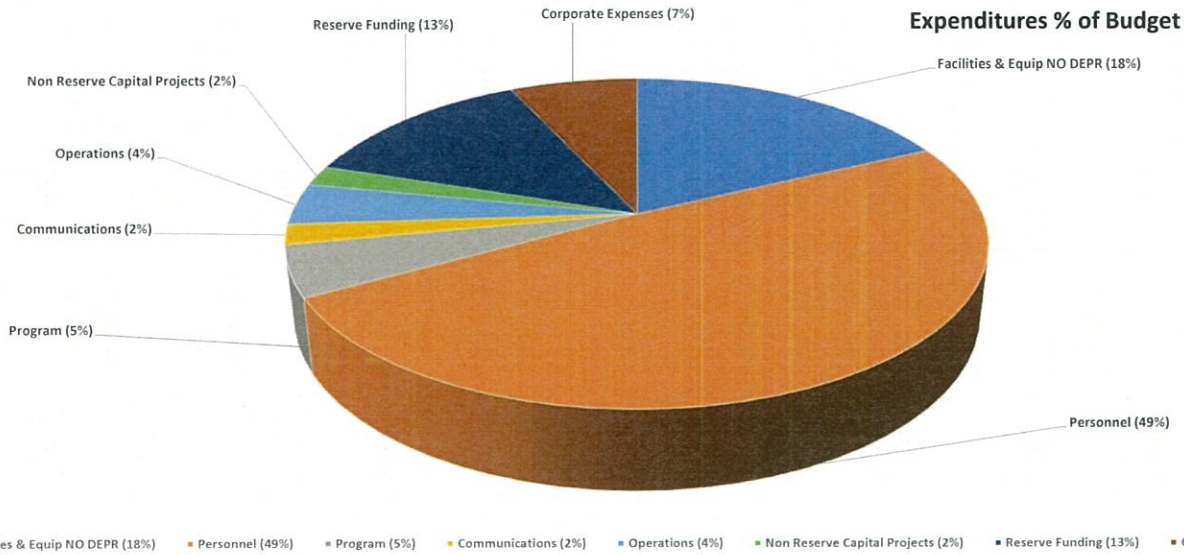
**PROJECTED
GVR
SURPLUS**

This report is not a GAAP compliant statement. Non cash adjustments such as Depreciation of Fixed Assets have been removed to establish a Modified Accrual report. The purpose of this report is to give a high level summary of GVRs performance for comparison to the Zero Surplus Budget goal for the fiscal year.



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Green Valley Recreation
Quarterly Board Report January - June 2023



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Green Valley Recreation, Inc
Statement of Financial Position
June 30, 2023

	Current June 30, 2023	Prior Year June 30, 2022	Increase (Decrease)	
Assets				
Total Operating Cash	4,728,624	4,921,794	(193,171)	(4%)
Accounts Receivable (net)	340,803	349,059	(8,256)	(2%)
Designated Investments	11,425,176	11,983,708	(558,532)	(5%)
Prepaid Expenses & Inventory	108,784	127,693	(18,909)	(15%)
Total Current Assets	16,603,387	17,382,254	(778,867)	(4%)
Fixed Assets				
Net Fixed Assets	20,253,229	18,236,111	2,017,118	11%
Oper. & Finance ROU	111,822	-		
Total Assets	36,968,438	35,618,366	1,350,073	4%
Liabilities				
Accounts Payables	562,330	390,148	172,182	44%
Deffered Dues & Fees	3,792,644	3,508,875	283,770	8%
Compensation Liability	-	-	-	0%
Short Term Liabilities	250,558	384,831	(134,273)	(35%)
Long Term Liabilities	145,928	-	145,928	0%
Total Liabilities	4,751,460	4,283,853	467,607	11%
Total Net Assets	32,216,978	31,334,512	882,466	3%
Net Assets				
Board Designated Net Assets	11,425,176	13,092,238	(1,667,062)	(13%)
Unrestricted Net Assetes	19,855,426	18,758,980	1,096,446	6%
Net Change Year-To-Date	936,376	(516,706)	1,453,082	281%
Total Net Assets	32,216,978	31,334,512	882,466	2.82%

BOD Quarterly Report

Green Valley Recreation, Inc.
Investments Performance
Quarterly Board Report January - June 2023

Fund	June 30, 2023	December 31, 2022	RETURN ON INVESTMENT			
			Year To Date		One Year (12 months)	
			Actual	Benchmark *	Actual	Benchmark *
Maintenance Repair & Replacement (SBH)	\$ 7,829,954	\$ 7,043,208	4.0%	4.8%	2.5%	2.4%
MRR - Part B Pools and Spas (SBH) **	\$ 786,409	\$ 576,963	3.3%	4.8%	3.6%	3.6%
Initiatives (SBH)	\$ 2,280,946	\$ 2,531,557	1.1%	1.5%	0.7%	1.1%
Emergency (SBH)	\$ 527,867	\$ 490,701	6.5%	7.7%	5.4%	6.1%
Total Designated Reserves	\$ 11,425,176	\$ 10,642,430				
Operating Investment Fund Part A Short Term - JP Morgan	\$ 2,683,429	\$ 3,361,830	3.6%	2.6%	2.6%	2.6%
Operating Investment Fund Part B Long Term - JP Morgan	\$ 1,602,593	\$ 1,600,000	5.1%	4.9%	3.0%	2.9%
Total Invested Operating Cash	\$ 4,286,021	\$ 4,961,830				

* Benchmarks = standards established by the Investments Committee in the Investment Policy Statement to compare the performance of a GVR Fund to a blend of Investment Indexes that match the risk tolerance and investment horizon of each fund. These benchmarks can be found in Subsection 3. GVR Investment Policy Statement in the Appendix of the CPM.

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Green Valley Recreation, Inc.
Statement of Financial Position
 As of Date: June 30, 2023 and Dec 31, 2022

	June 30, 2023	Dec 31, 2022
	Total	Total
ASSETS		
Current Assets		
Cash/Cash Equivalents	442,602	1,732,899
Accounts Receivable	340,803	197,896
Prepaid Expenses	97,262	207,263
Maintenance Inventory	11,522	23,044
Designated Investments (Charles S./SBH)		
Emergency - Fund	527,867 ⁽¹⁾	490,701 ⁽¹⁸⁾
MRR - Fund	7,829,954 ⁽²⁾	7,043,208 ⁽¹⁹⁾
Initiatives - Fund	2,280,946 ⁽³⁾	2,531,557 ⁽²⁰⁾
Pools & Spas - Fund	786,409 ⁽⁴⁾	576,963 ⁽²¹⁾
Total Designated Investments (CS/SBH)	11,425,176 ⁽⁵⁾	10,642,430 ⁽²²⁾
Undesignated Invest. (JP Morgan Long Term)	1,602,593 ⁽⁶⁾	1,565,673 ⁽²³⁾
Undesignated Invest. (JP Morgan)	2,683,429 ⁽⁷⁾	3,361,830 ⁽²⁴⁾
Investments	15,711,198 ⁽⁸⁾	15,569,933 ⁽²⁵⁾
Total Current Assets	16,603,387	17,731,035
Fixed Assets		
Contributed Fixed Assets	18,017,085	18,017,085
Purchased fixed Assets	29,083,308	27,908,195
Sub-Total	47,100,393	45,925,280
Less - Accumulated Depreciation	(26,847,163)	(26,748,166)
Net Fixed Assets	20,253,229 ⁽⁹⁾	19,177,114 ⁽²⁶⁾
Operating Lease ROU, Net of Accum. Amortization	467	467
Finance Lease ROU, Net of Accum. Amortization	111,355	111,355
Total Assets	36,968,438	37,019,971
LIABILITIES		
Current Liabilities		
Accounts Payable	562,330	514,060
Deferred Dues Fees & Programs	3,643,557	4,684,821
Accrued Payroll	149,087	153,683
Compensation Liability	-	-
MCF Refund Liability	208,800	197,120
In-Kind Lease Liability - Current	2,000	4,000
Operating ROU Liability - Current	439	439
Financing ROU Liability - Current	39,319	39,319
Total Current Liabilities	4,605,532	5,593,441
In-Kind Lease Liability - LT	50,667	50,667
Notes Payable	11,000	11,000
Financing ROU Liability - LT	84,261	84,261
Total Long Term Liabilities	145,928	145,928
		4,751,460
TOTAL NET ASSETS	32,216,978 ⁽¹⁰⁾	31,280,602 ⁽²⁷⁾
NET ASSETS		
Temporarily Designated:		
Board Designated:		
Emergency	527,867 ⁽¹¹⁾	490,701 ⁽²⁸⁾
Maint - Repair - Replacement	7,829,954 ⁽¹²⁾	7,043,208 ⁽²⁹⁾
Initiatives	2,280,946 ⁽¹³⁾	2,531,557 ⁽³⁰⁾
Pools & Spas	786,409 ⁽¹⁴⁾	576,963 ⁽³¹⁾
Sub-Total	11,425,176 ⁽¹⁵⁾	10,642,430
Unrestricted Net Assets	19,855,426	20,638,172
Net change Year-to-Date	936,376 ⁽¹⁶⁾	-
Unrestricted Net Assets	20,791,802 ⁽¹⁷⁾	20,638,172
TOTAL NET ASSETS	32,216,978	31,280,602



Green Valley Recreation, Inc. Summary Statement of Activities

YTD Period: 6 month period ending **June 30, 2023**

FY Budget Period: Jan 1, 2023 - Dec 31, 2023

	PRIOR YEAR COMPARISON				BUDGET COMPARISON				Fiscal Year Budget	Remaining FY Budget
	2022 YTD Actual	2023 YTD Actual	Year to Year Variance	%	YTD Actual	YTD Budget	YTD Variance	%		
Revenue										
Member Dues	3,488,509	3,528,675	40,166	1%	3,528,675	3,527,925	750	0.0%	7,055,850	3,527,175
LC, Trans., Crd Fees.	501,221	429,207	(72,014)	(14%)	429,207	476,824	(47,617)	(10%)	757,137	327,930
Capital Revenue	2,000,101	1,506,848	(493,253)	(25%)	1,506,848	1,910,707	(403,859)	(21%)	3,328,040	1,821,192
Programs	66,493	53,990	(12,503)	(19%)	53,990	160,143	(106,153)	(66%)	225,310	171,320
Instructional	187,828	211,932	24,104	13%	211,932	220,972	(9,040)	(4%)	333,997	122,065
Recreational Revenue	254,321	265,922	11,601	5%	265,922	381,115	(115,193)	(30%)	559,307	293,385
Investment Income	190,093	265,911	75,818	40%	265,911	157,777	108,134	69%	286,884	20,973
Advertising Income	-	-	-	0%	-	-	-	0%	-	-
Cell Tower Lease Inc.	21,195	23,547	2,351	11%	23,547	17,171	6,376	37%	34,195	10,648
Comm. Revenue	21,195	23,547	2,351	11%	23,547	17,171	6,376	37%	34,195	10,648
Other Income	69,502	51,174	(18,328)	(26%)	51,174	63,265	(12,091)	(19%)	80,281	29,107
Facility Rent	6,380	11,859	5,479	86%	11,859	3,779	8,080	214%	6,000	(5,859)
Marketing Events	-	-	-	0%	-	-	-	0%	-	-
In-Kind Contributions	2,000	2,000	-	0%	2,000	-	2,000	0%	-	(2,000)
Contributed Income	-	-	-	0%	-	2,000	(2,000)	(100%)	3,698	3,698
Other Revenue	77,882	65,033	(12,849)	(16%)	65,033	69,044	(4,011)	(6%)	89,979	24,946
Total Revenue	6,533,322	6,085,143	(448,179)	(7%)	6,085,143	6,540,563	(455,420)	(7.0%)	12,111,392	6,026,249
Expenses										
Major Proj.-Rep. & Maint.	122,413	157,187	(34,774)	(28%)	157,187	227,679	70,492	31%	478,281	321,094
Facility Maintenance	129,948	117,042	12,906	10%	117,042	118,389	1,348	1%	228,478	111,436
Fees & Assessments	6,432	12,268	(5,836)	(91%)	12,268	23,869	11,601	49%	30,725	18,458
Utilities	489,098	576,801	(87,703)	(18%)	576,801	547,661	(29,139)	(5%)	938,066	361,266
Depreciation	801,300	686,767	114,533	14%	686,767	704,746	17,979	3%	1,409,492	722,725
Furniture & Equipment	126,914	169,523	(42,609)	(34%)	169,523	137,599	(31,924)	(23%)	268,444	98,921
Vehicles	42,033	48,445	(6,412)	(15%)	48,445	45,126	(3,319)	(7%)	101,012	52,567
Facilities & Equipment	1,718,138	1,768,032	(49,894)	(3%)	1,768,032	1,805,069	37,037	2%	3,454,498	1,686,465
Wages	1,934,740	1,963,305	(28,565)	(1%)	1,963,305	2,114,705	151,400	7%	4,336,945	2,373,640
Payroll Taxes	153,556	150,713	2,843	2%	150,713	171,147	20,434	12%	347,276	196,563
Benefits	511,211	449,958	61,254	12%	449,958	542,601	92,643	17%	1,039,758	589,800
Personnel	2,599,507	2,563,976	35,531	1%	2,563,976	2,828,454	264,478	9%	5,723,980	3,160,004
Food & Catering	14,587	13,525	1,062	7%	13,525	17,569	4,044	23%	32,211	18,686
Recreation Contracts	243,673	203,116	40,557	17%	203,116	280,696	77,580	28%	413,188	210,072
Bank & Credit Card Fees	52,774	59,451	(6,677)	(13%)	59,451	64,605	5,154	8%	71,896	12,445
Program	311,034	276,091	34,942	11%	276,091	362,870	86,779	24%	517,295	241,203
Communications	55,589	50,332	5,257	9%	50,332	57,712	7,380	13%	107,974	57,642
Printing	39,050	52,143	(13,093)	(34%)	52,143	57,598	5,456	9%	104,407	52,264
Advertising	9,203	16,755	(7,552)	(82%)	16,755	14,024	(2,731)	(19%)	22,524	5,769
Communications	103,842	119,230	(15,387)	(15%)	119,230	129,335	10,105	8%	234,905	115,675
Supplies	192,022	270,780	(78,757)	(41%)	270,780	219,368	(51,412)	(23%)	424,090	153,310
Postage	8,137	4,637	3,500	43%	4,637	8,605	3,969	46%	20,909	16,272
Dues & Subscriptions	6,771	6,422	349	5%	6,422	7,117	695	10%	16,710	10,288
Travel & Entertainment	671	829	(158)	(24%)	829	3,555	2,726	77%	10,700	9,872
Other Operating Expense	32,694	36,746	(4,052)	(12%)	36,746	38,729	1,983	5%	128,622	91,876
Operations	240,295	319,413	(79,118)	(33%)	319,413	277,375	(42,039)	(15%)	601,031	281,618
Information Technology	12,075	77,042	(64,967)	(538%)	77,042	55,026	(22,016)	(40%)	115,638	38,596
Professional Fees	105,526	176,980	(71,455)	(68%)	176,980	111,098	(65,882)	(59%)	148,393	(28,588)
Commercial Insurance	164,784	167,569	(2,785)	(2%)	167,569	157,265	(10,304)	(7%)	321,601	154,032
Taxes	28,646	8,641	20,005	70%	8,641	15,936	7,295	46%	30,026	21,385
Conferences & Training	14,549	14,103	447	3%	14,103	26,352	12,249	46%	39,515	25,412
Employee Recognition	731	2,303	(1,572)	(215%)	2,303	9,751	7,448	76%	20,731	18,428
Provision for Bad Debt	-	-	-	0%	-	-	-	0%	-	-
Corporate Expenses	326,312	446,638	(120,326)	(37%)	446,638	375,428	(71,210)	(19%)	675,904	229,266
Expenses	5,299,128	5,493,380	(194,252)	(4%)	5,493,380	5,778,530	285,150	4.9%	11,207,612	5,714,232
Gross Surplus(Rev-Exp)	1,234,194	591,763	(642,431)	(52%)	591,763	762,033	(170,270)	(22%)	903,781	312,018
Net Gain/Loss on Invest.	(1,750,900)	344,613	2,095,513		344,613	-	344,613		-	(344,613)
Net from Operations	(516,706)	936,376	1,453,082	(281%)	936,376	762,033	174,343		903,781	(32,595)



Green Valley Recreation, Inc.
Statement of Financial Position

As of Date: May 31, 2023 and Dec 31, 2022

	May 31, 2023	Dec 31, 2022
	Total	Total
ASSETS		
Current Assets		
Cash/Cash Equivalents	383,295	1,732,899
Accounts Receivable	364,953	197,896
Prepaid Expenses	52,002	207,263
Maintenance Inventory	11,522	23,044
Designated Investments (Charles S./SBH)		
Emergency - Fund	506,456 (1)	490,701 (18)
MRR - Fund	8,105,414 (2)	7,043,208 (19)
Initiatives - Fund	2,637,757 (3)	2,531,557 (20)
Pools & Spas - Fund	772,172 (4)	576,963 (21)
Total Designated Investments (CS/SBH)	12,021,799 (5)	10,642,430 (22)
Undesignated Invest. (JP Morgan Long Term)	1,541,045 (6)	1,565,673 (23)
Undesignated Invest. (JP Morgan)	3,170,329 (7)	3,361,830 (24)
Investments	16,733,173 (8)	15,569,933 (25)
Total Current Assets	17,544,946	17,731,035
Fixed Assets		
Contributed Fixed Assets	18,017,085	18,017,085
Purchased fixed Assets	28,610,478	27,908,195
Sub-Total	46,627,562	45,925,280
Less - Accumulated Depreciation	(26,739,998)	(26,748,166)
Net Fixed Assets	19,887,564 (9)	19,177,114 (26)
Operating Lease ROU, Net of Accum. Amortization	467	467
Finance Lease ROU, Net of Accum. Amortization	111,355	111,355
Total Assets	37,544,332	37,019,971
LIABILITIES		
Current Liabilities		
Accounts Payable	909,987	514,060
Deferred Dues Fees & Programs	4,188,529	4,684,821
Accrued Payroll	122,342	153,683
Compensation Liability	-	-
MCF Refund Liability	208,800	197,120
In-Kind Lease Liability -Current	2,333	4,000
Operating ROU Liability - Current	439	439
Financing ROU Liability - Curent	39,319	39,319
Total Current Liabilities	5,471,749	5,593,441
In-Kind Lease Liability - LT	50,667	50,667
Notes Payable	11,000	11,000
Financing ROU Laibility - LT	84,261	84,261
Total Long Term Liabilities	145,928	145,928
TOTAL NET ASSETS	31,926,655 (10)	31,280,602 (27)
NET ASSETS		
Temporarily Designated:		
Board Designated:		
Emergency	506,456 (11)	490,701 (28)
Maint - Repair - Replacement	8,105,414 (12)	7,043,208 (29)
Initiatives	2,637,757 (13)	2,531,557 (30)
Pools & Spas	772,172 (14)	576,963 (31)
Sub-Total	12,021,799 (15)	10,642,430
Unrestricted Net Assets	19,258,803	20,638,172
Net change Year-to-Date	646,053 (16)	-
Unrestricted Net Assets	19,904,856 (17)	20,638,172
TOTAL NET ASSETS	31,926,655	31,280,602



Green Valley Recreation, Inc. Summary Statement of Activities

YTD Period: 5 month period ending **May 31, 2023**

FY Budget Period: Jan 1, 2023 - Dec 31, 2023

	PRIOR YEAR COMPARISON				BUDGET COMPARISON				Fiscal Year Budget	Remaining FY Budget
	2022 YTD Actual	2023 YTD Actual	Year to Year Variance	%	YTD Actual	YTD Budget	YTD Variance	%		
Revenue										
Member Dues	2,907,970	2,940,793	32,823	1%	2,940,793	2,939,938	855	0.0%	7,055,850	4,115,057
LC, Trans., Crd Fees.	445,112	375,964	(69,148)	(16%)	375,964	424,688	(48,724)	(11%)	756,945	380,981
Capital Revenue	1,735,743	1,254,932	(480,811)	(28%)	1,254,932	1,596,741	(341,809)	(21%)	3,328,040	2,073,108
Programs	65,367	53,457	(11,910)	(18%)	53,457	157,155	(103,698)	(66%)	225,310	171,853
Instructional	178,207	196,792	18,585	10%	196,792	209,649	(12,856)	(6%)	333,997	137,205
Recreational Revenue	243,574	250,249	6,675	3%	250,249	366,804	(116,555)	(32%)	559,307	309,058
Investment Income	151,854	214,835	62,981	41%	214,835	126,039	88,796	70%	286,884	72,049
Advertising Income	-	-	-	0%	-	-	-	0%	-	-
Cell Tower Lease Inc.	17,643	19,597	1,954	11%	19,597	14,293	5,304	37%	34,195	14,598
Comm. Revenue	17,643	19,597	1,954	11%	19,597	14,293	5,304	37%	34,195	14,598
Other Income	59,550	45,809	(13,741)	(23%)	45,809	52,335	(6,526)	(12%)	80,281	34,472
Facility Rent	6,120	10,639	4,519	74%	10,639	3,625	7,014	194%	6,000	(4,639)
Marketing Events	-	-	-	0%	-	-	-	0%	-	-
In-Kind Contributions	1,667	1,667	-	0%	1,667	-	1,667	0%	-	(1,667)
Contributed Income	-	-	-	0%	-	1,667	(1,667)	(100%)	3,698	3,698
Other Revenue	67,337	58,115	(9,222)	(14%)	58,115	57,627	488	1%	89,979	31,864
Total Revenue	5,569,232	5,114,485	(454,748)	(8%)	5,114,485	5,526,129	(411,644)	(7.4%)	12,111,200	6,996,716
Expenses										
Major Proj.-Rep. & Maint.	94,956	145,450	(50,494)	(53%)	145,450	180,173	34,724	19%	478,281	332,831
Facility Maintenance	95,307	81,200	14,107	15%	81,200	87,347	6,147	7%	228,478	147,278
Fees & Assessments	5,250	12,208	(6,958)	(133%)	12,208	19,186	6,978	36%	30,725	18,518
Utilities	428,627	502,534	(73,907)	(17%)	502,534	465,895	(36,640)	(8%)	916,596	414,062
Depreciation	671,053	579,602	91,451	14%	579,602	587,288	7,686	1%	1,409,492	829,890
Furniture & Equipment	101,039	107,703	(6,664)	(7%)	107,703	123,043	15,340	12%	268,444	160,741
Vehicles	32,963	42,144	(9,182)	(28%)	42,144	35,362	(6,783)	(19%)	101,012	58,867
Facilities & Equipment	1,429,195	1,470,841	(41,645)	(3%)	1,470,841	1,498,293	27,452	2%	3,433,028	1,962,187
Wages	1,589,226	1,655,046	(65,819)	(4%)	1,655,046	1,754,124	99,079	6%	4,336,945	2,681,900
Payroll Taxes	127,771	128,192	(421)	(0%)	128,192	142,556	14,364	10%	347,276	219,084
Benefits	413,733	373,087	40,646	10%	373,087	459,902	86,815	19%	1,039,578	666,491
Personnel	2,130,730	2,156,325	(25,594)	(1%)	2,156,325	2,356,582	200,257	8%	5,723,800	3,567,475
Food & Catering	12,834	13,359	(525)	(4%)	13,359	15,344	1,984	13%	32,211	18,852
Recreation Contracts	234,932	190,742	44,190	19%	190,742	271,899	81,156	30%	413,188	222,445
Bank & Credit Card Fees	51,366	57,531	(6,165)	(12%)	57,531	62,927	5,396	9%	71,896	14,365
Program	299,132	261,633	37,499	13%	261,633	350,169	88,536	25%	517,295	255,662
Communications	46,524	40,500	6,024	13%	40,500	48,539	8,039	17%	107,974	67,474
Printing	37,518	50,147	(12,630)	(34%)	50,147	54,880	4,732	9%	104,407	54,259
Advertising	9,203	13,855	(4,652)	(51%)	13,855	13,524	(331)	(2%)	22,524	8,669
Communications	93,245	104,502	(11,257)	(12%)	104,502	116,942	12,440	11%	234,905	130,403
Supplies	159,424	235,836	(76,411)	(48%)	235,836	186,011	(49,824)	(27%)	424,090	188,254
Postage	8,137	4,637	3,500	43%	4,637	8,605	3,969	46%	20,909	16,272
Dues & Subscriptions	6,460	5,022	1,438	22%	5,022	6,787	1,764	26%	16,710	11,688
Travel & Entertainment	671	165	505	75%	165	3,555	3,390	95%	10,700	10,535
Other Operating Expense	30,561	33,099	(2,537)	(8%)	33,099	35,001	1,902	5%	128,622	95,523
Operations	205,253	278,759	(73,506)	(36%)	278,759	239,960	(38,799)	(16%)	601,031	322,272
Information Technology	9,514	28,630	(19,117)	(201%)	28,630	36,655	8,025	22%	115,638	87,008
Professional Fees	92,539	150,745	(58,206)	(63%)	150,745	102,487	(48,259)	(47%)	148,393	(2,353)
Commercial Insurance	137,320	139,695	(2,375)	(2%)	139,695	131,054	(8,641)	(7%)	321,601	181,907
Taxes	-	6,242	(6,242)	0%	6,242	-	(6,242)	0%	30,026	23,785
Conferences & Training	13,131	11,689	1,442	11%	11,689	16,824	5,135	31%	39,515	27,825
Employee Recognition	574	2,130	(1,556)	(271%)	2,130	7,567	5,437	72%	20,731	18,601
Provision for Bad Debt	-	-	-	0%	-	-	-	0%	-	-
Corporate Expenses	253,078	339,131	(86,053)	(34%)	339,131	294,586	(44,544)	(15%)	675,904	336,773
Expenses	4,410,634	4,611,190	(200,556)	(5%)	4,611,190	4,856,533	245,343	5.1%	11,185,962	6,574,772
Gross Surplus(Rev-Exp)	1,158,598	503,295	(655,304)	(57%)	503,295	669,596	(166,302)	(25%)	925,239	421,944
Net Gain/Loss on Invest.	(1,260,957)	142,758	1,403,715	(731%)	142,758	-	142,758	-	-	(142,758)
Net from Operations	(102,358)	646,053	748,411	(731%)	646,053	669,596	(23,543)		925,239	279,186



Green Valley Recreation, Inc.
Board of Directors Regular Meeting
CPM Part 3 General and
Committee Responsibility Updates

Prepared By: Nanci Moyo, Admin. Sup.

Meeting Date: August 23, 2023

Presented By: Scott Somers, CEO

Consent Agenda: No

<p>Originating Committee / Department: Board of Directors</p>
<p>Action Requested: Approve the proposed changes to CPM Part 3 Committees Section 1 General, Section 2 Board Affairs Committee, Section 3 Fiscal Affairs Committee, Section 4 Planning and Evaluation Committee, Section 5 Audit Committee, Section 6 Nominations and Elections Committee, and Section 7 Investment Committee.</p>
<p>Strategic Plan Goal: GOAL 5: Provide sound, effective governance and leadership for the corporation</p>
<p>Background Justification: During the facilitated and dedicated Work Session on committee improvements in May 2023, the Board, with the facilitation of a consultant, Jenny Carrillo of Alexander/Carrillo Consulting, discussed needed improvements to GVR’s committee structure. Ms. Carrillo suggested that the Board review all of its committees, paying particular attention to the purpose and responsibility assigned to each committee. She, along with Board members, discussed the possibility of eliminating some of the committees, if necessary, since committees should not perform the duties of staff or act in place of the Board since their purpose is to advise the Board on policy matters. It was decided that the Chair of each committee, along with each staff liaison and the CEO would develop recommended changes to committees as a whole as well as individual committees for Board consideration. The Committee responsibility updates were discussed at the August 16 Work Session and are before the Board for approval.</p>
<p>Fiscal Impact: None</p>
<p>Board Options: 1) Approve the proposed changes to Part 3, Section 1 – 7 as written. 2) Approve the proposed changes to Part 3, Section 1 – 7, with amendments.</p>
<p>Recommended Motion: Move to approve the changes to the CPM in Part 3 Committees as recommended by the Board Affairs Committee.</p>

Attachments:

- 1) CPM Part 3 Committees Section 1 General – Redline and Clean
- 2) CPM Part 3 Committees Section 2 Board Affairs Committee (BAC) - Redline and Clean
 - a) Part 6 Clubs Affected by BAC Changes – Redline and Clean
- 3) CPM Part 3 Committees Section 3 Fiscal Affairs Committee (FAC) – Redline and Clean
- 4) CPM Part 3 Committees Section 4 Planning and Evaluation Committee (P&E) – Redline and Clean
- 5) CPM Part 3 Committees Section 5 Audit Committee – Redline and Clean
- 6) CPM Part 3 Committees Section 6 Nominations and Elections Committee (N&E) – Redline and Clean
- 7) CPM Part 3 Committees Section 7 Investment Committee – Redline and Clean

PART 3: COMMITTEES

SECTION 1 – GENERAL

3.1.1 Committees of The Board of Directors

- A. Standing and Special/Ad Hoc Committee Chairpersons must be Directors. Chairpersons shall be nominated by the President, subject to approval of the Board. Each Committee will have a staff liaison selected by the CEO.
- B. Each Director shall have the opportunity to, and be encouraged to, serve on at least one Committee, and not more than two (2). The Board President is ex officio to all Committees, except for Audit Committee and Nominations & Elections Committee. As soon as possible, Directors shall inform the President of their committee preferences and/or willingness to be a committee chair.
- C. Board standing Committee Chairpersons shall remain active until the appointment of new Committee Chairpersons.
- D. Members are encouraged to apply for committee positions and if possible, serve for multiple years. It is recommended that chairs seek to have at least 1/3 new members each year and limit committee participation to no more than six (6) consecutive years.
- E. The Board will establish the responsibilities of the Committees as an advisory role to the Board for policy recommendations. ~~Each Committee shall make policy recommendations to the Board for consideration. Committees serve in an advisory role to the Board. Committees do not have authority to create policy, contract for services, expend or commit funds, or contact Board-appointed contractors such as, but not limited to, attorneys or auditors.~~
- F. Standing committees are suggested to be a minimum of five (5) members including the Chairperson and one other Director, and a suggested maximum of nine (9) members.
- G. Committee members shall be GVR members in good standing and must submit an application for a Committee appointment. The President, Chairperson, and CEO will review applications. After review of the applications the Chairperson will select Committee members and inform the Board of the appointments at the April meeting. Staff, as liaisons to the Committees, will be selected by the CEO. Vacancies on the Committee during the year may be filled by the Chairperson after consulting with the President.
- H. Neither a Committee Chairperson, nor a committee may direct staff. Responsibilities of Committee Chairpersons, along with Committee members and staff liaison, are to identify goals in conjunction with the Strategic Plan; provide Committee action plans to the Board for approval; provide, at least, quarterly

updates to the Board; and at year-end identify accomplishments of the Committee and continuing tasks for the next year.

- I. The President may establish Special or Ad Hoc Committees comprised of members/assigned members in good standing, Directors and administrative staff as assigned by the CEO.
- J. Committees are not required to follow Robert's Rules of Order.
- K. Meetings shall be set by the Chairperson and shall be conducted as needed, but not less than quarterly.
- L. Directors may attend any Committee meeting, whether open or closed.
- M. All materials for the Committee meeting will be available online three (3) business days before the meeting except for closed meeting materials. If the deadline for item consideration is not met, the item will be placed on the next scheduled Committee meeting agenda.
- N. Committee meetings will be open to all members, but may be held in closed session, at the discretion of the Committee or Subcommittee.

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SECTION 2 - BOARD AFFAIRS COMMITTEE

3.1.1 Committee Members

To the extent possible, the Board Affairs Committee shall consist of the Chairperson, who shall be a Director, and GVR members who should have knowledge of Corporate Bylaws and Policies.

3.2.1 Duties and Responsibilities

- A. Recommend modifications in organizational policies and governing values to help guide the Board in achieving its strategic goals. Assist the Board in effectively carrying out its governing functions in such a manner so as to clearly delineate the roles and responsibilities between governance and management.
- B. Review and recommend revisions, when appropriate, to the governing documents of The Corporation.
- C. ~~Endeavor to maintain a community link with residents of the greater Green Valley community. CEO function – Part 4, 4.1.1.D~~
- D. Review and recommend Board action on group applications for GVR. ~~“Club Status.”~~
- E. ~~Where appropriate, recommend modification to GVR Club policies, in keeping with the best interest of The Corporation.~~
- F. ~~Review the Articles of Incorporation, the CPM, and the Bylaws for updates and revisions. Changes may be editorial, necessary for continuity between governing documents, necessary due to changes made in Board or Committee meetings, or proposed by member input.~~
- G. Forward all BAC proposed revisions of the Articles of Incorporation or Bylaws to staff for submission to legal counsel for appropriate action to of governing documents to staff for review. Staff will decide need for legal counsel or to go directly to the Board for review and appropriate action. ~~the Articles of Incorporation and Bylaws to legal counsel for legal review, editing and, opinion, including particuiary concerning the any effect on tax-exempt status. After consultation, the specific wording of the recommended modifications shall be Any BAC approved change to the CPM which staff determines needs legal review will also be submitted. When Should legal counsel reviews-recommend a proposed revision to a governing document, it will be returned to Committee for final review before going being presented -forwarded to the Board for their review and appropriate action.~~
- H. Develop pro and/or con statements for ballot proposals being submitted to the membership for a vote. GVR Members are strongly encouraged to present their positions to the Committee for consideration, and possible inclusion, in the pro and con statements.
- I. If a Committee wishes to make changes to the CPM:
 - 1. ~~The Committee will provide a paragraph stating the purpose and goal of the proposed changes to the Board Affairs Committee (BAC).~~
 - 2. ~~If the BAC approves the purpose and intent, BAC will forward to~~

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Commented [NM1]: Carol would like A, B, F, and G combined into one. I already eliminated F and rewrote G to combine F and G. A and B could be rewritten into one or B could be added into G. ie: BAC reviews and recommends revisions, then forwards all BAC proposed revisions....

Commented [NM2]: Per staff – thoroughly vetted by staff and CEO – staff will recommend to the Board for approval.

Commented [NM3]: Removed at the BAC June 12, 2023, meeting.

Commented [NM4]: Changes made at the BAC June 12, 2023, meeting.

Commented [NM5]: Removed at the BAC June 12, 2023, meeting.

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~~GVR's Legal Counsel to draft changes.~~

~~3. The draft changes will be presented to BAC and the Committee submitting the request.~~

~~4. If approved by both the BAC and the Committee, the draft will be forwarded as a recommendation to GVR Board for approval.~~

~~E. If a committee, member or staff would like to have the BAC review a change to the CPM or other governing documents before it is taken to the Board, the requested change and rationale should be sent to the chair and staff liaison of BAC at least a week prior to the next BAC meeting.~~

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SECTION 2 - BOARD AFFAIRS COMMITTEE

3.1.1 Committee Members

To the extent possible, the Board Affairs Committee shall consist of GVR members who should have knowledge of Corporate Bylaws and Policies.

3.2.1 Responsibilities

- A. Recommend modifications in organizational policies and governing values to help guide the Board in achieving its strategic goals. Assist the Board in effectively carrying out its governing functions in such a manner so as to clearly delineate the roles and responsibilities between governance and management.
- B. Review and recommend revisions, when appropriate, to the governing documents of The Corporation.
- C. Forward all BAC proposed revisions of the Articles of Incorporation or Bylaws to staff for submission to legal counsel for appropriate action. Any BAC approved change to the CPM which staff determines needs legal review will also be submitted. Should legal counsel recommend a revision to a governing document, it will be returned to the Committee for final review before being presented to the Board for appropriate action.
- D. If a committee, member or staff would like to have the BAC review a change to the CPM or other governing documents before it is taken to the Board, the requested change and rationale should be sent to the chair and staff liaison of BAC at least a week prior to the next BAC meeting.

SECTION 2 - GVR CLUBS

6.2.1 Organization

- A. Any group with thirty-five (35) or more GVR Members, interested in pursuing a particular field of interest, consistent with the mission of GVR, may join together and form a GVR Club, as long as a similar club doesn't already exist within GVR.
- B. All members of a group requesting "Club Status" must be members of GVR.
- C. The group may formally request that the Board grant them GVR "Club Status," which entitles the group to a scheduling priority for reserving GVR facilities on an annual basis.
- D. A club application, available online and at the Administrative Offices, must be submitted to the GVR Club Liaison.
- E. The Club Liaison shall review the completed application and submit a written recommendation to the CEO or designee.
- ~~F. If the CEO agrees that the club request is in order, a copy of the club's information is given to the BAC Chairperson, for inclusion in the next scheduled Committee meeting, agenda permitting.~~
- ~~G.F. Representatives of the prospective club shall be invited to the Committee meeting to speak on behalf of the club.~~
- ~~H.G. If the BAC When the CEO or designee~~ approves the prospective club for recommendation to the Board, representatives from the club shall be invited to attend the next meeting of the Board to speak on behalf of the club.
- ~~I.H. If the Board approves the request for club status, the Club Liaison will notify the Club President.~~
- ~~J.I. If a prospective club request is denied the CEO shall notify the Club Representative in writing.~~
- ~~K.J. The newly established club will operate independently of GVR but will be required to follow all rules and guidelines set forth by the Board.~~
- ~~L.K. The Club Liaison will retain a club file in his/her office.~~

6.2.2 Membership/Guests/Monitoring

- ~~M.A. Club membership shall be open to all GVR Members and they shall be entitled to participate in any meeting or activity. Clubs may not grant honorary membership, or their equivalent, to anyone who is not a GVR Member. Any GVR Member who is refused admission to a club shall notify the Club Liaison at once. All Club Officers shall be club members.~~
- ~~N.B. Clubs may establish prerequisites for joining their activity such as training or an orientation.~~
- ~~O.C. Clubs that fail to maintain at least twenty-five (25) active members jeopardize their "Club Status." If a club's membership falls below 25, the Club Liaison will contact the Club President and offer suggestions on ways to increase membership. If efforts to increase~~

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membership are not successful, the Club Liaison will advise the CEO. If necessary, the CEO ~~will bring the issue to the BAC, who~~ shall make a recommendation to the Board as to whether Club Status should be revoked.

P.D. If it is determined by the Club Liaison that there is a fifty-percent (50%) or more crossover in activities and/or interests in two or more clubs of the same type, those clubs may be consolidated.

Q.E. Clubs may not affiliate with any national, state, or regional organization that requires GVR members to join its external organization. Optional membership in such organizations is allowed.

R.F. Clubs may grant guest privileges, at their discretion, to guests of GVR Members and, if authorized by the Board, other non-GVR members upon payment of a guest fee to GVR.

S.G. GVR Clubs shall establish an effective monitoring system to ensure that only GVR Members and eligible guests attend meetings and activities of the club.

T.H. GVR Clubs that present performances to the membership and general public will be permitted to use non-GVR individuals in performing or production roles under the following circumstances:

1. Club members with the necessary qualifications are not available.
2. Approval must be obtained from the GVR Club Liaison on a case-by-case basis.
3. Each non-GVR individual must sign an agreement acknowledging that he/she will not be covered by GVR Corporate Worker's Compensation nor listed as an additional insured in any GVR commercial insurance policy.
4. The agreement will note the terms and conditions of their involvement in the production and will not last beyond the specified performance(s).
5. Should the individual be a minor, then the parent/guardian must sign the agreement on his/her behalf.
6. GVR will permit student participation in a production with the acknowledgment and sponsorship of the student's school administration.

U.I. GVR teams participating in competitive events must be comprised solely of GVR Members.

V.J. The non-GVR guest policy for competition or participation in clubs is as follows:

1. GVR Clubs may host competitive events and allow non-GVR members or guests to participate. The club must notify GVR's Club Liaison prior to the scheduled event. Documentation outlining the nature of the competition(s) will be required for each event. Non-GVR members or guests are only authorized to use GVR facilities associated with the event, including warm-ups/practice time.
2. League play may occur if there is a reciprocal agreement to play at each other's facilities.
3. Outside of league play, Clubs may grant participation to guests at their discretion, as long as those individuals are eligible guests as

defined in Part 1 Section 2: 1.2.2.

W.K. Non-GVR Member Club Participant Policy:

1. Clubs listed as Social or Dance Clubs on GVR's website may allow non-GVR members to attend their events.
2. Non-members must sign a waiver.
3. Non-members will pay an event fee of no more than one half of the daily guest fee approved by the Board. Staff will work with the Clubs to establish the event fee if requested.
4. Clubs will remit fee and record of attendance to GVR Club Liaison.

6.2.8 Club Reporting and Records Management

- A. All GVR Clubs are required to sign and submit an Annual Club Agreement which outlines the club's responsibilities to GVR and what they can expect from GVR in return. If a club refuses to sign or does not fulfill their requirements, GVR may require the club to meet with the CEO or designee. BAC for review.

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- H. GVR Clubs that present performances to the membership and general public will be permitted to use non-GVR individuals in performing or production roles under the following circumstances:
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 - 2. Approval must be obtained from the GVR Club Liaison on a case-by-case basis.
 - 3. Each non-GVR individual must sign an agreement acknowledging that he/she will not be covered by GVR Corporate Worker's Compensation nor listed as an additional insured in any GVR commercial insurance policy.
 - 4. The agreement will note the terms and conditions of their involvement in the production and will not last beyond the specified performance(s).
 - 5. Should the individual be a minor, then the parent/guardian must sign the agreement on his/her behalf.
 - 6. GVR will permit student participation in a production with the acknowledgment and sponsorship of the student's school administration.
- I. GVR teams participating in competitive events must be comprised solely of GVR Members.
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SECTION 3 – FISCAL AFFAIRS COMMITTEE

3.3.1 Membership Considerations

To the extent possible, the Committee will include members knowledgeable ~~about of capital projects and/or experience in~~ financial management.

3.3.2 Responsibilities

- A. Review and ~~assist in presenting~~recommend the annual budgets, including any fees or dues changes to the Board. Such review will consist of recommending funding, financing, and usage of Reserves, ~~the disposition of the Revenue/Expense Adjustment, and the amount of the Capital Fund Cash Account.~~
- B. Monitor progress toward achievement of annual fiscal objectives.
- C. Review financial statements (~~operations~~Operational Statmement of Financial Position and Statement of Activities and, capital purchases analysis and balance sheet), and report to the Board, as appropriate.
- ~~D. Coordinate with the GVR Audit Committee.~~
- ~~E.~~D. Review and recommend to the Board policy changes if necessary to assure financial control.
- ~~F. Recommend the establishment and the amount of Tenant Fees, membership dues, Initial Fees, Transfer Fees, and assessments.~~
- ~~G. Recommend the financing method to be adopted for specific major projects recommended by the Planning and Evaluation Committee (P&E) for Board approval.~~
- ~~Coordinate with the P&E Committee as it relates to proposed expenditures for capital improvements.~~
- ~~H.~~E. Recommend the disposition of Operational Surplus or Deficit.

SECTION 3 – FISCAL AFFAIRS COMMITTEE

3.3.1 Membership Considerations

To the extent possible, the Committee will include members knowledgeable of financial management.

3.3.2 Responsibilities

- A. Review and recommend the annual budgets, including any fees or dues changes to the Board. Such review will consist of recommending funding, financing, and usage of Reserves.
- B. Monitor progress toward achievement of annual fiscal objectives.
- C. Review financial statements (Operational Statement of Financial Position and Statement of Activities and capital purchases), and report to the Board, as appropriate.
- D. Review and recommend to the Board policy changes if necessary to assure financial control.
- E. Recommend the disposition of Operational Surplus or Deficit.

SECTION 4 – PLANNING & EVALUATION COMMITTEE

3.4.1 Membership Considerations

To the extent possible, the Committee will include members knowledgeable about capital projects ~~planning and evaluation processes and/or experience in financial management.~~

3.4.2 Responsibilities

- A. ~~To Meet quarterly, or as necessary, and to review, evaluate, and discuss recommend on an annual basis, the capital the capital projects for the capital improvement plan evaluation requirements, and any documents required for club and miscellaneous planning capital projects funding requests submitted for review to the P&E Committee to the Board as necessary, per the CPM.~~
- B. To be knowledgeable of the Strategic Plan, ~~and Long-term~~ Five-Year Capital ~~Plan, and Plan and~~ Center Assessment Survey to ensure that all planned capital projects ~~funding recommendations~~ comply with these plans.
- C. ~~To identify issues and trends that could contribute to the update of~~ forementioned plans.

SECTION 4 – PLANNING & EVALUATION COMMITTEE

3.4.1 Membership Considerations

To the extent possible, the Committee will include members knowledgeable about capital project planning and evaluation processes.

3.4.2 Responsibilities

- A. Meet quarterly, or as necessary, to review and recommend the capital projects for the capital improvement plan to the Board, per the CPM.
- B. To be knowledgeable of the Strategic Plan and Five-Year Capital Plan to ensure that all planned capital projects comply with these plans.

SECTION 5 - AUDIT COMMITTEE

3.5.1 Membership

To the extent possible, ~~the~~ the Audit Committee shall consist of two or more GVR members who should have knowledge of financial reporting and internal control procedures.

3.5.2 Responsibilities

A. The Audit Committee functions in the capacity of an overseer of GVR's financial reporting process and internal controls. ~~The committee is the conduit between GVR and~~ This oversight is conducted by review of the reporting and communication from a qualified ~~the~~ independent auditing firm. The Committee is not involved in The Corporation's daily accounting functions.

B. The principal functions of the Audit Committee are:

1. To recommend a CPA firm to the GVR Board to act as The Corporation's independent auditor.
2. To review the independent auditor's terms of engagement.
3. To review the results of each audit including opinion qualifications or expectations.
4. To review the auditor's management letter and GVR management's response.
5. To review issues and disputes that may arise between GVR management and the independent auditor during an audit.
6. To review the adequacy of internal financial controls with GVR management and the audit firm.
- 6-7. Items explicitly authorized by the Board of Directors.

SECTION 5 - AUDIT COMMITTEE

3.5.1 Membership

To the extent possible, the Audit Committee shall consist of two or more GVR members who should have knowledge of financial reporting and internal control procedures.

3.5.2 Responsibilities

- A. The Audit Committee functions in the capacity of an overseer of GVR's financial reporting process and internal controls. This oversight is conducted by review of the reporting and communication from a qualified independent auditing firm. The Committee is not involved in The Corporation's daily accounting functions.
- B. The principal functions of the Audit Committee are:
 - 1. To recommend a CPA firm to the GVR Board to act as The Corporation's independent auditor.
 - 2. To review the independent auditor's terms of engagement.
 - 3. To review the results of each audit including opinion qualifications or expectations.
 - 4. To review the auditor's management letter and GVR management's response.
 - 5. To review issues and disputes that may arise between GVR management and the independent auditor during an audit.
 - 6. To review the adequacy of internal financial controls with GVR management and the audit firm.
 - 7. Items explicitly authorized by the Board of Directors.

SECTION 6 - NOMINATIONS & ELECTIONS COMMITTEE

Membership Committee Members

- A. ~~The Chairperson shall be a Director, recommended by the President and approved by the Board.~~
- A. ~~There shall be at least one (1) other Director on the Committee, and a minimum of two (2) GVR Members who do not serve on the Board selected by the Committee Chairperson. Committee members shall be GVR Members, selected by the Committee Chairperson. The Committee members selected by the Chairperson shall represent various geographic areas to the extent possible. Committee members will serve a one (1) year term, provided however, any member of the Committee who becomes a candidate for election to the Board shall resign from the Committee immediately. (Part 3 Section 1: 3.1.2.A.G)~~
- B. ~~An administrative staff person will serve on the Committee and will be selected by the CEO. (Part 3 Section 1: 3.1.2.G)~~

To the extent possible, the Nominations and Elections Committee (N&E) shall consist of the Chairperson, who shall be a Director, at least one (1) other Director on the Committee, and a minimum of two (2) members who shall represent various geographic areas to the extent possible.

Any member of the Committee who becomes a candidate for election to the Board shall resign from the Committee immediately.

Responsibilities

- A. Nominations
1. ~~Determine the qualifications and eligibility of each candidate.~~
 2. ~~Submit a slate of qualified candidates to the Board at least ninety (90) days prior to the Annual Meeting.~~
 3. ~~Post the slate of candidates to the membership no less than ninety (90) days prior to the Annual Meeting and determine how candidates shall be presented to the membership.~~
 4. ~~Obtain names of candidates submitted by nomination petition to the Secretary, within the deadline of sixty (60) days prior to the Annual Meeting, if any, and determine the qualifications and eligibility of same. Submit a slate of qualified petition candidates to the Board at least sixty (60) days prior to the Annual Meeting.~~
- B. Election Process
1. Recommend to the Board a record date to determine the eligible roster of voting members which shall be no more than thirty (30) days prior to the election. If the Board fails to set a record date, the record date shall be the date of ballot delivery.
 2. ~~Submit the final slate of candidates for the ballot to the CEO.~~
 3. ~~Establish a list of members eligible to vote as of the record date and provide this list to any outside agency conducting the election, if necessary.~~

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Commented [NM2]: Chair Dingman asked this be kept in but reworded to match #2.

4. ~~Establish the deadline for the return of ballots which shall be no later than 4:00pm on a date at least five (5) days before the Annual Meeting.~~
5. ~~Verify that the final ballot and ballot materials have been reviewed and approved by GVR's General Counsel.~~
6. ~~The ballot reply shall display all information deemed necessary for validation purposes for use by the Committee.~~
7. ~~Each candidate shall appoint two (2) GVR Members, who are in good standing, to participate in the validation and counting of paper ballots.~~
8. The counting of ballots, at the discretion of the Board may be conducted by an independent organization (e.g., Pima County Elections or electronic voting firm), in which case the results shall be obtained from the organization by the Nominations and Elections (N&E) Chairperson or their representative. *(Bylaws Article V Section 3)*

C. Election Results

1. ~~The Committee shall have the validation/counting process completed at least two (2) business days prior to the date of the Annual Meeting or Special Meeting.~~
2. ~~At the conclusion of the election, obtain the results of the election, including the establishment of a quorum.~~
3. The Chairperson shall notify the Board Secretary of the results of the election.
4. In the election of Directors, if there are fewer than fifty (50) valid votes separating the last successful candidate and the first unsuccessful candidate in the election, or less than a fifty (50) vote difference on any other ballot issue, then the Board may, at its sole discretion, order a recount.
5. The Committee Chairperson shall report the establishment of a quorum and the election results at the Annual Meeting. Successful candidates shall be announced in the order of the total votes received. The results of the ballot for any other matters shall be announced in the order in which the items appeared on the ballot.

D. Post-Election

~~At the conclusion of the election, the ballot materials and the results thereof shall be submitted to the CEO. The CEO will maintain these records for a period not less than three (3) years in accordance with the Arizona Nonprofit Corporation Act.~~

E. Board Orientation & Training Election Forums for Members

~~Arrange two (2) election forums for members to attend to hear the candidates answer questions arranged by the N&E Committee and questions from the members. appropriate in-service training, as required, for the Board. Ensure that Board orientation programs are held annually.~~

Commented [SS3]: Seems this is an election policy rather than a committee responsibility. Is there another section this can be moved to?

Commented [NM4R3]: Director Vacancies We could add to this in Part 2 – Director Election and Vacancies. Something like that.

Commented [NM5]: Move E to D and D to E. Forums before Post-Election

SECTION 6 - NOMINATIONS & ELECTIONS COMMITTEE

Committee Members

To the extent possible, the Nominations and Elections Committee (N&E) shall consist of the Chairperson, who shall be a Director, at least one (1) other Director on the Committee, and a minimum of two (2) members who shall represent various geographic areas to the extent possible.

Any member of the Committee who becomes a candidate for election to the Board shall resign from the Committee immediately.

Responsibilities

- A. Nominations
 - 1. Submit a slate of qualified candidates to the Board at least ninety (90) days prior to the Annual Meeting.
 - 2. Submit a slate of qualified petition candidates to the Board at least sixty (60) days prior to the Annual Meeting.
- B. Election Process
 - 1. Recommend to the Board a record date to determine the eligible roster of voting members which shall be no more than thirty (30) days prior to the election. If the Board fails to set a record date, the record date shall be the date of ballot delivery.
 - 2. The counting of ballots, at the discretion of the Board may be conducted by an independent organization (e.g., Pima County Elections or electronic voting firm), in which case the results shall be obtained from the organization by the Nominations and Elections (N&E) Chairperson or their representative. (*Bylaws Article V Section 3*)
- C. Election Forums for Members

Arrange two (2) election forums for members to attend to hear the candidates answer questions arranged by the N&E Committee and questions from the members.
- D. Election Results
 - 1. The Chairperson shall notify the Board Secretary of the results of the election.
 - 2. The Committee Chairperson shall report the establishment of a quorum and the election results at the Annual Meeting. Successful candidates shall be announced in the order of the total votes received. The results of the ballot for any other matters shall be announced in the order in which the items appeared on the ballot.

SECTION 7 - INVESTMENTS COMMITTEE

3.7.1 Membership

To the extent possible, ~~t~~The Investments Committee (IC) shall consist of at least two GVR Members ~~who in addition to the IC Chairperson who shall be a Director. The IC Chairperson shall be nominated by the President with Board approval. The IC chairperson and IC Members~~ should be knowledgeable in the investment of financial assets and, to the extent practical, experienced in investment management and/or investment oversight.

3.7.2 Responsibilities

A. The IC has the following specific responsibilities and duties with respect to the ~~IAS GVR Board Directed Reserves and the GVR Operational Investment Accounts. These accounts include Initiatives Reserve Fund (IRF), Maintenance, Repair and Replacement Fund (MRR), Maintenance, Repair and Replacement Pools Fund (MRR B), and Emergency Fund (ERF):~~

1. Make timely recommendations to the Board concerning:
 - a. ~~The hiring, termination, and replacement of the Investment Manager and/or Investment Adviser (collectively, the IM/IA) for each of the accounts that comprise the the IAS GVR Board Directed Reserve Accounts.~~
 - b. The terms and wording for any contract between GVR and an IM/IA.
 - c. The specific wording and specifications for the Investment Policy Statement (IPS) set forth in *Appendix 1, Section 3* that governs each of the accounts that comprise the ~~IAS and any changes thereto~~ ~~GVR Board Directed Reserves and GVR Operational Investment Accounts.~~
2. Perform the following ongoing functions:
 - a. Complete due diligence and evaluation of each IM/IA at the end of each quarter or more frequently, ~~if required~~ ~~desired/needed?~~.
 - b. Monitor the IM/IAs to confirm compliance with the applicable IPS.
3. Make timely reports, in accordance with the IPS, to the CFO, CEO, and the Board of the following:
 - a. A serious and meaningful violation of the IPS.
 - b. A potential replacement of an existing IM/IA.
 - c. Any update requested by the Board.
4. Collaborate with the CEO/CFO concerning the following:
 - a. ~~The invested Operational Funds regarding compliance with the applicable IPS and performance.~~
- ~~a-b.~~ What information and analysis the CEO/CFO will provide to the IC for the purpose of enabling the IC to perform its duties.
- ~~b-c.~~ The specific actions required by the CEO/CFO in order to bring an IM/IA back into compliance with its applicable IPS.
5. In the process of completing its duties, the IC will generate the following documents:
 - a. An IPS for each of the accounts that comprise the ~~IAS GVR Board~~

Commented [SS1]: Why doesn't this also include "Operation Investment Accounts"?

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Directed Reserves and Operational Accounts.

- b. An Investment Management Contract for each IM/IA hired by GVR as signed and implemented by the GVR-CEO Board President.
- c. Minutes of each meeting of the IC.

Commented [SS2]: Bylaws require the President to sign all contracts.

SECTION 7 - INVESTMENTS COMMITTEE

3.7.1 Membership

To the extent possible, the Investments Committee (IC) shall consist of at least two GVR Members who should be knowledgeable in the investment of financial assets and, to the extent practical, experienced in investment management and/or investment oversight.

3.7.2 Responsibilities

- A. The IC has the following specific responsibilities and duties with respect to the GVR Reserve and Operational Investment Accounts:
 1. Make timely recommendations to the Board concerning:
 - a. The hiring, termination, and replacement of the Investment Manager and/or Investment Adviser (collectively, the IM/IA) for each of the accounts that comprise the Reserve Accounts.
 - b. The terms and wording for any contract between GVR and an IM/IA.
 - c. The specific wording and specifications for the Investment Policy Statement (IPS) set forth in *Appendix 1, Section 3* that governs each of the accounts that comprise the GVR Reserves and Operational Investment Accounts.
 2. Perform the following ongoing functions:
 - a. Complete due diligence and evaluation of each IM/IA at the end of each quarter or more frequently, if desired/needed.
 - b. Monitor the IM/IAs to confirm compliance with the applicable IPS.
 3. Make timely reports, in accordance with the IPS, to the CFO, CEO, and the Board of the following:
 - a. A serious and meaningful violation of the IPS.
 - b. A potential replacement of an existing IM/IA.
 - c. Any update requested by the Board.
 4. Collaborate with the CEO/CFO concerning the following:
 - a. The invested Operational Funds regarding compliance with the applicable IPS and performance.
- b. What information and analysis the CEO/CFO will provide to the IC for the purpose of enabling the IC to perform its duties.
- c. The specific actions required by the CEO/CFO in order to bring an IM/IA back into compliance with its applicable IPS.
 5. In the process of completing its duties, the IC will generate the following documents:
 - a. An IPS for each of the accounts that comprise the GVR Reserves and Operational Accounts.
 - b. An Investment Management Contract for each IM/IA hired by GVR as signed and implemented by the GVR Board President.
 - c. Minutes of each meeting of the IC.



Green Valley Recreation, Inc.
Board of Directors Regular Meeting
Membership Change Fee

Prepared By: Nanci Moyo, Admin. Sup.

Meeting Date: August 23, 2023

Presented By: Carol Crothers, Chair

Consent Agenda: No

<p>Originating Committee / Department: Board Affairs Committee (BAC)</p>
<p>Action Requested: Review the proposed wording change from the BAC in Part 1 Membership and Facilities, Section 1.1.6.B.</p>
<p>Strategic Plan Goal: Goal 4: Cultivate and maintain a sound financial base that generates good value for our members</p>
<p>Background Justification: The Membership Change Fee was discussed at the July 11, 2023, BAC meeting. The BAC voted to make a change to the CPM as a recommendation to the Board to be considered at the August 23, Regular Meeting of the Board. The FAC will review this recommended change at the FAC meeting on August 22, 2023.</p>
<p>Fiscal Impact: Possible</p>
<p>Board Options: 1) Review and approve proposed wording for Part 1, Section 1.1.6.B. 2) Revise and amend to approve the proposed wording for Part 1, Section 1.1.6.B.</p>
<p>BAC Recommended Motion: Move to approve the recommended wording from the Board Affairs Committee for the Corporate Policy Manual Part 1 Membership and Facilities: 1.1.6.B Membership Change Fee as follows: B. The Membership Change Fee shall be refunded to the GVR member owner of a sold primary residences who buys another primary residence within a 12-month period after presenting GVR with background material showing this was a change in primary residence.</p>
<p>Staff Recommended Implementation/CPM Changes: If this motion is approved and moving forward, staff has drafted recommended changes to the CPM section 1.1.6 that further clarify this policy and how it will be administered. Having clearly defined guidelines will reduce confusion and allow staff to implement this plan and support Board policy. Staff recommends a start date of October 1, 2023. This will allow us time to create and update the appropriate documents, forms, website, and so forth.</p>

Staff Recommended Motion:

Move to approve the recommended wording from staff for the Corporate Policy Manual Part 1 Membership and Facilities: 1.1.6. Membership Change Fee as outlined in the attachment listed below.

Attachments:

- 1) Summary Provided by Chair Crothers
 - a. Property Acquisition Capital Fee (PACF)
 - b. Membership Fee History
- 2) CPM Part 1, Section 1.1.6.B Redline
- 3) CPM Part 1, Section 1.1.6.B Clean

Board of Directors Meeting

Membership Change Fee

Prepared by Carol Crothers, Chair of BAC

Originating Committee: BAC

Action Requested: Correct discriminatory, unauthorized language that was originally added to the CPM without Board approval and was counter the explanation to the Membership and Real Estate community by our CEO. The Board did approve a reorganization of the CPM that includes this language, so our discriminatory practice continues. Board action is required to change the language back to the original Board intention.

Strategic Plan Goals: 4 and 5

Background Justification:

During the August 2019 Board meeting directors approved the following:

“Amended Motion: GVR Board of Directors approve updates to the Corporate Policy Manual (CPM) under Section II – Membership, Subsection 3. Annual Dues, Annual Dues Installment Payment Plan, Initial Fees, Fees for Services, E. New Member Capital Fee to add #2 and to change the name New Member Capital Fee to Property Acquisition Capital Fee, effective date October 1, 2019. (see Exhibit 3)”

The following is Exhibit 3 with my highlights:

SUGGESTED: E. New Member Capital Fee – adopted 12/17/2015 1. **Upon transfer of title to a GVR membership property, the new owner thereof shall pay a New Member Capital Fee unless such owner was a GVR membership property owner at the time of the transfer or within twelve months prior thereto.** 2. When purchasing 1 or more additional GVR membership properties, the new owner shall pay the New Member Capital Fee for each such additional property, **except for transfer of title, as described in #1 of this section** E. 3. Revenue from the New Member Capital Fees may be used as will most effectively further the general purpose of the Corporation to provide for current and future needs.

During the September 2019 Board meeting the CEO included the following update on this change:

“Update on Implementation of Property Acquisition Capital Fee. At the August 28, 2019 Board meeting, Directors approved a major change to the New Member Capital Fee (NMCF). A portion of the NMCF is contributed to GVR Initiatives Reserves. Beginning October 1, the name of the fee changes to ‘Property Acquisition Capital Fee’ (PACF) and will be applied to the purchase of all GVR member properties, except when a member moves from a primary GVR residence to another primary GVR residence within 12-months, resulting in the following: o A GVR member may relocate between member properties without the burden of paying the fee multiple times. o GVR members who use GVR member properties as investments must pay the PACF. PACF implementation guidelines are published and available in the West Center lobby at this meeting and at all staffed GVR Centers beginning this Friday. Staff colleagues and I will present information about the Property Acquisition Capital Fee to local realtors at the monthly MLS meeting of the Green Valley/Sahuarita Association of Realtors on Tuesday, October 8.”

At some point the CPM was updated with the following language (highlights are mine showing that this language does not reflect what was voted on by the board or explained by the CEO):

A. Property Acquisition Capital Fee (updated 8/28/2019)

1. Upon transfer of title to a GVR membership property, the new owner shall pay a Property Acquisition Capital Fee.
2. ***The GVR Member is entitled to a refund of the Property Acquisition Capital Fee if the titleholder(s) own a single GVR membership property and held title to a single GVR membership property within 365 days prior.***
3. When acquiring one or more additional GVR membership properties, the new owner shall pay the Property Acquisition Capital Fee for each such additional property, except for transfer of title, as described in #2 of this section E.
4. Revenue from the Property Acquisition Capital Fees may be used as will most effectively further the general purpose of the Corporation to provide for current and future needs.

It is unknown who came up with this language since it doesn't represent what was voted on by the board or explained by the CEO. Practice at that time was for the CEO to contact the corporate attorney to review the language for compliance with AZ law, but she claims she didn't approve this.

I move that the present board endorse the long-standing practice that a member should only have to pay a new member fee once even though they change their primary GVR residence (within a 12 month period). The CPM language and administrative procedures should be corrected immediately to reflect the board and previous CEO's understanding that a member should have to pay only one new member fee (or property acquisition fee or Member Change Fee) for their primary GVR residence if they changed homes within a 12 month period. Owning additional properties should not make a difference.

Historical Context:

Initial Fee, the fee paid when a property first becomes a part of GVR. This is primarily when a new home is purchased out of a GVR deed restricted subdivision (HOA). It also occurs when a home owner decides to independently deed restrict a property that is within GVR boundaries. This fee started in 1984 at \$1000 with a \$25 transfer fee.

New Member Capital Fee (also called a Property Acquisition Fee and now a Member Change Fee) first occurred in 2000 at a cost of \$450 with a transfer fee of \$100. This is a fee charged to a new member when they first join GVR by purchasing a property that has already paid an Initial Fee. Until October 2019, this fee only had to be paid once no matter how many properties were purchased.

In 2015, Initial Fees had risen so fast that they violated the developer agreement on the maximum rate of increase so they had to be rolled back. At the same time Transfer Fee language was clarified and our corporate attorney reinforce that the NMCF was appropriately an "admissions" fee. See the meeting

book for the December 2015 meeting on the website at

www.gvrec.org/up/governance/bod/2015/1217/12172015%20BOD%20Exhibit%20Binder.pdf

As stated above, in 2019, the Board decided to assess a fee (name changed to Property Acquisition Capital Fee) to multiple properties owned by a GVR member with the exception that the member could get a refund of the charge if the new property was a change of primary GVR address within 12 months.

Financial Impact: \$5-15K/yr in additional refund fees

Board Options:

1. Approve BAC recommended correction to the CPM
2. Review, make changes to the recommendation, and approve the CPM change
3. Ask for additional input from the BAC

Staff Recommendation????

Recommended Motion:

Honor the 2019 decision of the Board and explanation of the CEO by changing CPM 1.1.6 B. to **“The Membership Change Fee shall be refunded to the GVR member owner of a sold primary GVR residence who buys another primary GVR residence within a 12-month period after presenting GVR with background material showing this was a change in primary GVR residence.”**

Attachments:

1. Explanation of 2019 Board actions
2. History of GVR dues and fees



Property Acquisition Capital Fee (PACF) (Effective Date: October 1, 2019)

Overview

At the August 28, 2019 GVR Board of Directors meeting, Directors approved a major change to its New Member Capital Fee (NMCF). A portion of the NMCF is contributed to GVR Initiatives Reserves.

Until October 1, 2019, the NMCF fee (presently at \$2,616) is paid upon transfer of title of an existing member property, unless the purchaser was already a GVR member. In that case, no New Member Capital Fee is paid. Beginning October 1, the name of the fee changes to 'Property Acquisition Capital Fee' (PACF) and will be applied to the transfer of title of all GVR member properties, except when a member moves from a primary GVR residence to another primary GVR residence within 12-months, resulting in the following:

- A GVR member may relocate between member properties without the burden of paying the fee multiple times.
- GVR members who use GVR member properties as investments must pay the PACF.

Implementation Details

- New Member Capital Fee (NMCF) renamed to Property Acquisition Capital Fee (PACF).
- PACF is charged upon the title transfer of a GVR member property.
- Title transfer involves a change to legal property ownership (i.e., changes in title for purchase/sale of property; addition or removal of trustees; changes in corporate ownership; beneficiary deeds) .
- In all cases involving transfer of title of a GVR member property PACF will be collected.
- GVR will refund the fee within 12-months of transfer of title, provided that a member demonstrates that she/he has moved from a primary GVR residence to another primary GVR residence.
 - There is no requirement that a member first sell a property or purchase a property to qualify for a fee refund. Either transaction may come first.
 - To receive a PACF refund when a member moves from a primary GVR residence to another primary GVR residence, the owner must submit in writing:
 - 1) refund request for the PACF paid, and
 - 2) evidence of the transfer of title from a primary GVR residence to another primary GVR residence.
 - GVR will review property transaction details to determine ownership and title transfer dates for both properties.
 - PACF refunds will be processed upon verification of transfer of title of a member's primary residence to another primary residence within 365 days of each other.



GVR DEED-RESTRICTED PROPERTY & MEMBERSHIP FREQUENTLY ASKED QUESTIONS (FAQs)

Green Valley Recreation, Inc. (GVR)

GVR is an Arizona nonprofit corporation that operates 13 recreational centers in Green Valley and offers recreational and sports activities, leisure education and performing arts. For more information, please visit: www.gvrec.org.

I. Membership in GVR

A. What is GVR Membership?

GVR Membership requires a deed restriction in perpetuity on residential property (GVR Property) within the established Corporate Boundary of Green Valley Recreation, Inc. A GVR Property may be developed or undeveloped.

There are two types of deed restrictions:

- 1) Mandatory Deed Restriction requiring GVR Membership for all properties within a Homeowners association (HOA) or a subdivision's Covenants, Conditions & Restrictions (CC&Rs); and
- 2) Voluntary Deed Restriction requiring GVR Membership that has been recorded against a property or lot by its owner.

B. How do I become a GVR Member?

There are two ways to become a GVR Member:

- 1) Purchase an existing GVR deed restricted property (Mandatory Deed Restriction);
- 2) Purchase a property located within GVR's established Corporate Boundary and sign a Voluntary Deed Restriction requiring GVR Membership in perpetuity.

A property located outside GVR's boundaries cannot become a GVR Property.

C. Is GVR age-restricted?

No. Some GVR Member Properties are within age-restricted communities and some are not. GVR is a nonprofit corporation that operates recreational facilities. It is not a real estate development, housing provider, or HOA.

D. Can I opt out or cancel my GVR Membership?

No. A deed restriction on a property which requires GVR Membership runs with the land in perpetuity and cannot be released or terminated by the property owner.

E. Who is eligible to receive a GVR member ID card?

Every person named as a *title owner* on the property's deed is a GVR Member and is eligible to receive a GVR member ID card, as well as any spouse of a title owner **except under the following circumstances:**

- 1) If the spouse has executed a disclaimer deed;
- 2) If the property was owned by the GVR Member on title prior to the marriage; or
- 3) If the property was gifted to or inherited by the GVR Member on title.

F. What if a GVR Property is owned by a LLC or corporation?

Up to two managing members of a GVR Property owned by an LLC or corporation are GVR Members.

G. What if a GVR Property is owned by an IRA?

The individual who owns the IRA is the GVR Member. Since an IRA cannot be held jointly by more than one individual, the spouse of the account holder is not considered a GVR Member.

H. What if GVR Property is owned by a trust?

The active trustees are the GVR Members, unless the trust names other individuals to act as GVR Members in their place.

I. Is GVR membership transferred when there is a change in ownership of GVR Property?

When title to a GVR Property changes, the GVR Membership for that property is transferred to the new owner(s).

Note the following:

- 1) If the change in title is handled through a title company, GVR will be notified by the title company.
- 2) If a change in title occurs via a quitclaim deed, beneficiary deed, trust, etc., the new owner must notify GVR of the change in ownership.
- 3) Upon the transfer of title to any existing GVR membership property, the new owner(s) of such property shall pay a new member capital and transfer fees in an amount to be determined by the Board of Directors. In the case that the new owners are current GVR property owners or have been GVR property owners within one year of the closing date the New Member Capital Fee may not apply.

J. Do owners of GVR deed restricted properties have a right to vote on GVR matters and serve on the Board of Directors?

Only GVR Members in good standing have the right to vote in any GVR matter put to a vote of the membership [each GVR Property is entitled to one (1) vote] and to serve on the Board of Directors.

II. Use of GVR Facilities by Non-Members

A. What if someone other than the owner occupies a GVR Member Property?

- 1) Tenants: If a GVR Property is leased to a tenant, the tenant or owner may purchase a tenant card to use GVR's facilities, provided that the owner assigns his/her right to the tenants to access GVR facilities during the period of tenancy.
- 2) Additional Cardholders: An individual who shares a common household with a GVR Member in a GVR Member Property may use GVR's facilities by becoming an Additional Cardholder. In order to become an Additional Cardholder, the individual must show proof of residency in the GVR Property and pay an annual fee to receive an Additional Cardholder Card.

B. Can individuals other than GVR members use GVR's facilities?

- 1) Life Care Members: A former GVR Member who resides in a residential care facility outside of GVR's Corporate Boundary in the greater Green Valley area may use GVR's facilities upon payment of an annual fee.
- 2) Guests: Only GVR Members, Assigned Members, CRCF Residents and Tenants may purchase guest passes for temporary visitors who live more than 20 miles from GVR's Corporate Boundary. Daily guest passes may be purchased. Annual Guest Cards are also available for a fee (tenants are ineligible for Annual Guest Cards).

III. GVR Clubs

A. What is a GVR Club?

A GVR Club is a group of GVR members, sharing a common field of interest or hobby that have been granted "Club Status" by GVR's Board of Directors.

B. Who can participate in a GVR Club?

GVR Club membership is limited to GVR Members only and all clubs are open to all GVR Members. Clubs may grant guest privileges at their discretion to guests of GVR Members, and to other non-GVR Members upon payment of a fee to GVR (unless waived by the Board of Directors).

IV. GVR Dues and Fees

A. Does every individual GVR Member pay annual dues?

No. Each GVR Property pays only one annual fee (dues) regardless of the number of title owners. Annual dues are payable by January 1 of each year; dues are prorated for any new GVR Property in a deed-restricted HOA subdivision or property made subject to a voluntary deed restriction.

B. What is the New Member Capital Fee (NMCF)?

A NMCF applies to any new owner of a GVR Member Property if such owner was not a GVR Member within the prior 12-months.

'50/50 Rule': if there is more than one title owner, and at least half of title ownership is held by individuals who were GVR Members within the prior year, the NMCF does not apply (e.g., a property held in joint ownership by four people, half of whom were GVR Members within the prior year).

C. Does the NMCF apply if another individual is added to the deed?

The NMCF fee will apply if the individual was not a GVR Member within the prior year, unless the 50/50 Rule applies.

D. Does the NMCF apply if a spouse is added to the deed?

The NMCF fee will apply if the spouse was not a GVR Member within the prior year, unless the 50/50 Rule applies.

E. Does the NMCF apply if a GVR Property owned by a trust adds an individual to the deed?

Yes, unless the '50/50' Rule applies.

F. Does the NMCF apply when an individual takes title to a GVR Property through a beneficiary of a beneficiary deed?

Yes, unless the individual was a GVR Member within the prior 12-months.

G. What is an Initial Fee?

An Initial Fee is charged when any new home is built within a GVR-restricted subdivision, or when an owner signs a voluntary deed restriction for an existing home within GVR's Corporate Boundary, regardless of whether the owner is/was a GVR Member.

H. What is a Transfer Fee?

Anytime there is a change in title ownership of a GVR Property, a Transfer Fee applies.

I. Who pays the NMCF and/or Transfer Fee at closing?

The NMCF and/or Transfer Fee are considered buyer fees, however, the seller and buyer may negotiate who pays applicable GVR fees at closing as part of the purchase contract.

J. Other Fees

- 1) Program Fees: for entertainment, trips, and instructional programs.
- 2) Facility Fees: for rental of facility space and equipment.
- 3) Administrative Fees: for miscellaneous services including copying, computer use, keys, card replacement and publications.
- 4) Processing Fees: for dues payments, programs, instructional courses and rentals.
- 5) Club Fees: for participation in GVR Clubs.

**FOR ALL OTHER MEMBERSHIP QUESTIONS, PLEASE CONTACT GVR'S
MEMBERSHIP OFFICE AT (520) 625-3440 or TOLL-FREE TOLL (844) 693-2116.
YOU MAY ALSO EMAIL QUESTIONS TO: hotline@gvrec.org**

Membership and Fee History

Year	Annual Membership		Annual Dues		Transfer	Transfer Fees		Initial Fees		NMCF	
	Total	Members Added	Dues	Dues Increase		Transfer Increase	Initial Increase	NMCF Increase			
1978			150								
1979			150								
1980	4,222		174	24	**						
1981	4,368	146	174	0							
1982	4,434	66	189	15	**						
1983	4,792	358	189	0							
1984	5,069	277	189	0		25		1,000			
1985	5,637	568	204	15	**	25		1,000			
1986	6,206	569	204	0		25		1,000			
1987	6,471	265	204	0		25		1,000			
1988	6,708	237	204	0		25		1,000			
1989	6,803	95	204	0		25		1,000			
1990	6,899	96	237	33	**	25		1,000			
1991	7,071	172	237	0		25		1,000			
1992	7,190	119	237	0		25		1,000			
1993	7,310	120	255	18	**	25		1,300	300		
1994	7,664	354	255	0		25		1,300	0		
1995	8,029	365	255	0		25		1,500	200		
1996	8,500	471	260	5		25		1,500	0		
1997	8,961	461	296	36	**	75	50	1,600	100		
1998	9,390	429	296	0		75	0	1,630	30		
1999	9,829	439	300	4		100	25	1,650	20		
2000	10,259	430	329	29	**	100	0	1,685	35	425	
2001	10,675	416	329	0		100	0	1,744	59	436	11
2002	11,065	390	336	7		100	0	1,791	47	448	12
2003	11,430	365	351	15	**	100	0	1,823	32	456	8
2004	11,752	322	375	24	**	100	0	1,869	46	935	479
2005	12,107	355	375	0		100	0	1,910	41	955	20
2006	12,500	393	385	10		100	0	1,988	78	994	39
2007	12,749	249	385	0		100	0	2,064	76	1,032	38
2008	12,898	149	394	9		250	150	2,132	68	2,132	1100
2009	13,022	124	403	9		250	0	2,202	70	2,202	70
2010	13,154	132	403	0		250	0	2,224	22	2,224	22
2011	13,218	64	409	6		250	0	2,260	36	2,260	36
2012	13,279	61	409	0		250	0	2,260	0	2,260	0
2013	13,331	52	421	12	**	250	0	2,260	0	2,260	0
2014	13,348	17	440	19		250	0	2,296	36	2,296	36
2015	13385	37	450	10		250	0	2296	0	2296	0
2016	13504	119	475	25		350	100	2296	0	2425	129
2017	13549	45	485	10		350	0	2335	39	2474	49
2018	13585	36	493	8		350	0	2372	37	2474	0
2019	13650	65	493	0		350	0	2427	55	2616	142
2020	13702	52	493	0		350	0	2427	0	2616	0
2021			505	12		400	50	2543	116	2716	100

1) Tax exempt status from 501 (c) 7 to 501 (c) 4 & 2) Sept NMCF raised from 468 to 935

In Jul NMCF was increased from \$1066 in Jan to \$2132

Totals as of 3/31/2021

54

48

1.1.6 Membership Change Fee

A. Upon transfer of title of a GVR membership property, the new owner shall pay a Membership Change Fee.

Exemptions:

1. The Membership Change Fee shall not apply to the transfer of legal ownership of a GVR deeded property from a trust if the resulting legal owners of the property are identical to the trustees of the trust immediately prior to the transfer.
2. A person or legal entity who acquires ownership of a legal or beneficial interest of the GVR property resulting from death, sells it within six (6) months of the date of death will be exempt from the Membership Change Fee (and Transfer Fee) provided they do not elect to utilize the facilities or have Tenants in the property who wish to utilize the facilities.

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~~A-B.~~ The Membership Change Fee shall be refunded if the following apply:

1. A Member has owned and occupied a GVR property within 365 days of transfer of title, provided that the Member demonstrates that she/he has moved from one owner occupied primary GVR residence to another owner occupied primary GVR residence and has presented GVR with background material showing this was a change in primary residence new owner was a GVR member within 365 days prior to the transfer of title and owns no other GVR property.
2. The Member(s) has owned and occupied the GVR property being sold for at least one (1) year.
3. A tenant card has not been issued on the property within the twelve (12) months immediately prior to the sale of the owner-occupied property.
4. The Member(s) submit a refund request for the MCF. GVR will review the property transaction details to confirm ownership and eligibility for both properties. Refunds will be processed upon verification.

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~~B-C.~~ ~~The Membership Change Fee does not apply to the transfer of title for estate purposes (e.g., into a trust).~~ Revenue from the Membership Change Fee may be used as will most effectively further the general purpose of The Corporation to provide for current and future needs. A portion of the revenue from Membership Change Fee is to be used to fund contributions to the Initiatives Reserve Fund as determined by the Board.

1.1.6 Membership Change Fee

- A. Upon transfer of title of a GVR membership property, the new owner shall pay a Membership Change Fee.
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 - 1. The Membership Change Fee shall not apply to the transfer of legal ownership of a GVR deeded property from a trust if the resulting legal owners of the property are identical to the trustees of the trust immediately prior to the transfer.
 - 2. A person or legal entity who acquires ownership of a legal or beneficial interest of the GVR property resulting from death, sells it within six (6) months of the date of death will be exempt from the Membership Change Fee (and Transfer Fee) provided they do not elect to utilize the facilities or have Tenants in the property who wish to utilize the facilities.
- B. The Membership Change Fee shall be refunded if the following apply:
 - 1. A Member has owned and occupied a GVR property within 365 days of transfer of title, provided that the Member demonstrates that she/he has moved from one owner occupied primary GVR residence to another owner occupied primary GVR residence and has presented GVR with background material showing this was a change in primary residence
 - 2. The Member(s) has owned and occupied the GVR property being sold for at least one (1) year.
 - 3. A tenant card has not been issued on the property within the twelve (12) months immediately prior to the sale of the owner-occupied property.
 - 4. The Member(s) submit a refund request for the MCF. GVR will review the property transaction details to confirm ownership and eligibility for both properties. Refunds will be processed upon verification.
- C. Revenue from the Membership Change Fee may be used as will most effectively further the general purpose of The Corporation to provide for current and future needs. A portion of the revenue from Membership Change Fee is to be used to fund contributions to the Initiatives Reserve Fund as determined by the Board.



Green Valley Recreation, Inc.
Board of Directors Meeting

Award Contract to Preventronics Security Cameras

Prepared By: Randy Cheatham, IT Director

Meeting Date: August 23, 2023

Presented By: Scott Somers, CEO

Consent Agenda: No

Originating Committee / Department:

IT Department in collaboration with the office of the COO and the Facilities Director.

Action Requested:

Award contract to Preventronics for security camera provision and installation, not to exceed \$170,000.

Strategic Plan Goal:

Goal 1: Provide excellent facilities for members to participate in a variety of active and social opportunities.

Background Justification:

Security concerns have not been a historical concern at GVR. However, it is a different time than before, and with an intrusion at Las Campanas in 2022, evidence of persons climbing over fences and walls into GVR facilities, insurance companies requesting video to defend claims of negligence against GVR, member to member conflicts in fitness rooms and pools, etc., staff and others agree that increased security is needed to mitigate risk and to ensure a safer environment for all GVR members, guests, visitors, and staff.

Rather than surveillance cameras which are monitored by a surveillance company, and will likely be opposed by many GVR members, staff recommends security cameras be placed in strategic locations to help deter nefarious activity as well as provide evidence during an investigation. Video data can be pulled from the recommended cameras for review up to thirty days. If the data is not needed and therefore not pulled, the data will be written over with new data.

Much thoughtful debate has occurred among the GVR Board and members regarding the possible benefits of a security camera system and the concerns for member privacy. The Board therefore directed Staff to conduct a survey of GVR members concerning the possible installation of security cameras.

Survey Results Summary:

- 1251 responses were collected between June 30 and July 18
- 67.23% of respondents are in favor of installing cameras
- 33.25% are not

Of those in favor of installing cameras:

- 70.01% are in favor of cameras in parking lots and at entrances and walkways
- 14.47% are in favor of cameras at entrances and walkways only
- 2.22% are in favor of cameras in parking lots only

Staff previously reached out to three local companies, Preventronics, Titan Alarm, and Johnson Controls, for quotes for security cameras covering 14 centers, the Administrative Office, the Pickleball Center, the Del Sol Clubhouse, and the Facility Maintenance Building. Staff also priced similar cameras with a well-known online vendor, Verkada. After meeting with each local company and explaining the scope of work, each of the three local companies submitted bids. Verkada pricing for the cameras alone (less labor, less misc. switching and cabling, less yearly licensing) was much more costly and dropped from consideration.

Preventronics is GVR's current vendor for all DSX access control systems that operate all of the doors and gates. Their staff is familiar with every center throughout the campus and the needs and expectations of the GVR community.

Staff therefore recommends awarding a contract to Preventronics for security camera provision and installation in an amount not to exceed \$170,000. This amount is based on a scope of work that includes the installation of 131 cameras to cover the following locations: **member entrances, lobbies, adjacent walkways, parking lots, fitness rooms, and swimming pools.**

Maintenance for the first year is included in the upfront cost. Annual cost thereafter is approximately \$16,520 and would be budgeted as an operational expense going forward. At this time, staff does not know if the maintenance contract is needed but will have a better idea a year from now. The maintenance contract includes the following:

- 4-hour service response time between 6am-6pm, M-F.
- Top priority service calls.
- Bi-annual inspections of all hardware/software and database maintenance.
- Software upgrades as necessary.
- All parts. (1 year)
- All labor. (1 year)

While the contract price is for \$165,128, staff recommends allowing for additional contingency to cover unexpected costs or additional cameras should the need be warranted without the need to come back to the Board recommending a change order.

Fiscal Impact:

This capital expense was not budgeted. Staff recommends funds for this project be expended from the Initiatives Reserve Fund.

Board Options:

- 1) Award a contract to Preventronics for security camera provision and installation, with a scope of work to include **member entrances, lobbies, adjacent walkways, parking lots, fitness rooms, and swimming pools** in an amount not to exceed \$170,000.
- 2) Award a contract to Preventronics for security camera provision and installation, with a scope of work to include **member entrances, lobbies, adjacent walkways, and parking lots** in an amount not to exceed \$170,000, but with the understanding this amount will be less since the scope of work has decreased.
- 3) Award a contract to Preventronics for security camera provision and installation, with a scope of work to include **member entrances, lobbies, and adjacent walkways** in an amount not to exceed \$170,000, but with the understanding this amount will be less

since the scope of work has decreased.

- 4) Award a contract to Preventronics for security camera provision and installation, with a scope of work to include _____, in an amount not to exceed \$_____.
- 5) Provide alternate direction to staff.

Staff Recommendation:

Option 1

Recommended Motion:

*I move to award a contract to Preventronics for security camera provision and installation, with a scope of work to include **member entrances, lobbies, adjacent walkways, parking lots, fitness rooms, and swimming pools**, in an amount not to exceed \$170,000.*

Attachments:

- 1) Draft contract with Preventronics

GREEN VALLEY RECREATION CENTERS

Project:

GVR - All Locations Camera System

Project Location:

GVR - Main Office

**1070 S. Calle de Las Casitas
Green Valley, AZ 85614**

Thursday, August 10, 2023

Presented to

Randy Cheatham
GVR Board of Directors

Prepared by

Spence Bledsoe
Mobile (520) 500-6005
Desk (520) 790-4960
sbledsoe@preventronics.com

Pre-venTronics

August 10, 2023

GVR Board of Directors
1070 S. Calle de Las Casitas
Green Valley, AZ 85614

Dear Board of Directors,

We are pleased to have the opportunity to provide this proposal for consideration.

Proposal Contents

This proposal is composed as follow:

- Section ILocation Summary
- Section IIScope of Work
- Section IIIInvestment Summary
- Section IVMaintenance Program
- Section VConclusion

Section I. – Location Summary

Quote 903087-53 Santa Rita Springs
Quote 903087-54 West Center
Quote 903087-55 Member Services
Quote 903087-56 Madera Vista
Quote 903087-57 Las Campanas Social Center
Quote 903087-58 Desert Hills Social Center
Quote 903087-59 East Social Center
Quote 903087-60 Continental Vista
Quote 903087-61 Casa Paloma I
Quote 903087-62 Canoa Ranch Rec Center
Quote 903087-63 Casa Paloma II
Quote 903087-64 Canoa Hills Rec Center
Quote 903087-65 Abrego South
Quote 903087-66 Abrego North
Quote 903087-67 Facilities Maintenance
Quote 903087-68 Pickleball Court
Quote 903087-69 West Center Pool
Quote 903087-70 Del Sol Clubhouse

Section II. – Scope of Work

The solution is comprised of the following design with Digital Watchdog equipment:

6 New Network Digital Video Recorders, recording all the cameras

131 New Network Digital Cameras

All network cable and network switched for cameras.

All new installation of equipment shall have a 2 year warranty.

Preventronics will be providing and installing all of the equipment listed above along with network switched at each site as needed.

All cameras can be viewed by GVR staff as needed on GVR network. GVR IT shall manage access to all systems.

Preventronics will work with GVR staff on installation and specific location of all equipment.

Section III. – Investment Summary

903087-53 SANTA RITA SPRINGS	\$17,543.60
903087-54 WEST CENTER	\$18,781.16
903087-55 MEMBER SERVICES	\$6,465.50
903087-56 MADERA VISTA	\$4,871.83
903087-57 LAS CAMPANAS SOCIAL CENTER	\$15,470.93
903087-58 DESERT HILLS SOCIAL CENTER	\$16,071.49
903087-59 EAST SOCIAL CENTER	\$11,861.25
903087-60 CONTINENTAL VISTA	\$3,241.14
903087-61 CASA PALOMA I	\$5,128.94
903087-62 CANOA RANCH RECREATION CENTER	\$12,347.25
903087-63 CASA PALOMA II	\$7,823.67
903087-64 CANOA HILLS RECREATION CENTER	\$14,004.74
903087-65 ABREGO SOUTH	\$5,348.61
903087-66 ABREGO NORTH	\$3,933.25
903087-67 FACILITES MANTENANCE	\$5,183.63
903087-68 PICKLEBALL COURT	\$6,080.96
903087-69 WEST CENTER POOL	\$5,222.19
903087-70 DEL SOL CLUBHOUSE	\$5,747.73
TOTAL COST: (includes sales tax)	\$165,127.87

Section IV. – Maintenance Plan

We are pleased to offer our annual **FSP** (Full-Service Plan) designed to protect the 'critical and automated' operation the above system provides as follows.

❖ **Full Service Plan:**

\$16,520.00 /annual

Plan Benefits for the above are:

Benefits	FSP Coverage	Standard Warranty
Availability:	M – F / 6am – 6pm 4-HR response time	Next business day and/or as soon as possible. FSA customers are prioritized first. After *Standard Warranty expires, any service is under Time & Material basis.
Response Time:	<u>4 hours or less.</u> From time service call is placed.	Next business day, and/or as soon as possible. FSA customers are prioritized first. After *Standard Warranty expires, any service is under Time & Material basis.
Response Status:	<u>Top Priority.</u> Over non-FSP clients.	Next business day, and/or as soon as possible. FSA customers are prioritized first. After *Standard Warranty expires, any service is under Time & Material basis.
Preventative Maintenance:	<u>Included.</u> Bi-Annual Inspections of hardware and software including database maintenance.	Time & Material.
Software Upgrades:	Covers software upgrades related to defects and software modifications necessary to correct system issues.	Time & Material.
Parts Coverage:	<u>All parts are covered.</u> No hidden costs, on all parts we provide and install.	Only under manufacturers' warranty period after which replacements are new purchases.
Labor Coverage:	<u>All labor is covered.</u> No hidden costs, for service rendered during standard and emergency times.	After *Standard Warranty expires, any labor is billed on a per hour basis + materials.
Spare Equipment:	<u>Available</u> Equipment availability is dependent upon Mfg stock / ensures downtime is kept to an absolute minimum.	Available under Time & Material basis, and dependent on product availability since FSA customers take priority for these resources.

Items Not Covered: Any damage caused by misuse, abuse, accident, disaster, fire, flood, water, wind, lightning and Acts of God. Also, any items designed to fail in order to protect equipment, such as power/lightening suppressors.

Section V. – Conclusion

Thank you for the opportunity to be of service to you, as we know you have many choices for a solutions-provider and business-partner. With this project, it is our sincere intention to deliver a world class solution and to nurture a long-term relationship based on caring and integrity.

Should you have any questions, please do not hesitate to call me.

Sincerely,



Spence Bledsoe
Project Manager
PrevenTronics
(520) 500-6005

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- SANTA RITA SPRINGS-REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- SANTA RITA SPRINGS-REV-3		1	
4 PARKING LOT CAMERAS-9 EXTERIOR - 1 INTERIOR CAMERAS		1	
64 CHANNEL, NVR WITH 4TB HDD. THE NVR RECORDS AND MANAGES UP TO 64 IP CAMERAS WITH A TOTAL THROUGHPUT OF 360 MBPS. THE HARDWARE INCLUDES THE HARDWARE SUPPORTS TRUE HDMI LOCAL OUTPUT VIA DVI-D/DVI-I PORTS, I5 PROCESSOR, DUAL NETWORK CARD AND SCHEDULED AUTO REBOOT FOR HARDWARE PERFORMANCE. THE NVR SUPPORTS CROSS PLATFORM CONNECTIVITY FOR WINDOWS AND MAC CLIENT SOFTWARE, ALLOWING YOU TO MONITOR AND CONNECT TO YOUR SYSTEM FROM ANYWHERE.		1	\$3,020.32
16-PORT GIGABIT POE+ NETWORK SWITCH 120WATTS POWER		1	\$286.28
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	14	\$4,813.74
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	8	\$363.53
SINGLE RECORDING LICENSE	\$106.03	14	\$1,484.42
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	6	\$1,272.35
MISC MATERIAL		1	\$583.17
LABOR FOR INSTALLATION		1 LOT	\$4,998.54
		PARTS	\$11,823.82
		LABOR	\$4,998.54
		TAXES	\$721.25
		SHIPPING	
		TOTAL	\$17,543.61

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

ACCEPTANCE OF THIS SALES QUOTE IS SUBJECT TO AGREEMENT BY CUSTOMER TO THE FOLLOWING CONDITIONS:

- WORK IS TO BE PERFORMED DURING NORMAL WORKING HOURS, M-F / 7-5.
- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
- ALL INVOICES ARE DUE AND PAYABLE TO PRE-VENTRONICS UPON RECEIPT.
- THE CUSTOMER AGREES TO HOLD HARMLESS AND INDEMNIFY PRE-VENTRONICS FROM ANY LOSS, DAMAGE AND/OR LITIGATION EXPENSE ARISING FROM ANY CLAIM OF INFRINGEMENT OF ANY PATENT, BY THE USE OR MANUFACTURE BY ANY ARTICLE FURNISHED TO IT BY THE SELLER UNDER THIS ORDER.
- MATERIALS NOT EXPLICITLY LISTED HEREIN ARE "BY OTHER" AND ARE EXCLUDED FROM THIS SCOPE OF WORK. NO ASSUMPTIONS SHOULD BE MADE REGARDING WHAT MATERIALS WILL BE PROVIDED, OTHER THAN WHAT IS LISTED IN THE ABOVE DESCRIPTION.

EXCEPTIONS:

- ACTS OF GOD AND OR TERRORISM ARE BEYOND OUR CONTROL AND PRE-VENTRONICS IS NOT RESPONSIBLE FOR THESE ACTS OR AS TO THE IMPACT THAT THEY MAY HAVE ON THIS SCOPE OF SERVICES OR DELIVERED PRICING.
- EXTRA LABOR COSTS IF INSTALLATION NEEDS TO TAKE PLACE AFTER NORMAL BUSINESS HOURS, WEEKENDS, OR HOLIDAYS.
- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
- EXTRA COSTS FOR MATERIALS AND LABOR NOT INCLUDED IN THE ABOVE SCOPE OF SERVICES.
- EXTRA COSTS FOR INSURANCE REQUIREMENTS THAT EXCEED PRE-VENTRONICS STANDARD PROVISIONS OF 2M OR WAIVER OF SUBROGATION.
- CONDITION AND INTEGRITY OF EXISTING SITE.

WE APPRECIATE THE OPPORTUNITY TO PROVIDE OUR PROPOSAL FOR YOUR CONSIDERATION ON THIS PROJECT. PRE-VENTRONICS STRIVES TO BE A LEADER IN THE MARKET BY USING ONLY THE BEST AND LATEST PRODUCT ACCOMPANIED WITH HIGHLY QUALIFIED AND TRAINED TECHNICIANS FOR INSTALLATION AND SERVICE. YOU WILL DISCOVER THIS FIRSTHAND WHEN YOU CHOOSE US TO ASSIST YOU IN THIS PROJECT.



Spence Bledsoe, Project Manager

TEL:
sbledsoe@preventronics.com

CUSTOMER SIGNATURE DATE

PO NUMBER AMOUNT

Pre-venTronics

a division of Circuit-Tron Corporation
ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE
DATE 8/10/2023
**QUOTE#903087 - 54-
GVR CAMERA
SYSTEM- WEST
CENTER REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- WEST CENTER REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- WEST CENTER REV-3		1	
5 PARKING LOT CAMERAS-6 EXTERIOR, 3 INTERIOR CAMERAS		1	
64 CHANNEL, NVR WITH 6TB HDD. THE NVR RECORDS AND MANAGES UP TO 64 IP CAMERAS WITH A TOTAL THROUGHPUT OF 360 MBPS. THE HARDWARE INCLUDES THE HARDWARE SUPPORTS TRUE HDMI LOCAL OUTPUT VIA DVI-D/DVI-I PORTS, I5 PROCESSOR, DUAL NETWORK CARD AND SCHEDULED AUTO REBOOT FOR HARDWARE PERFORMANCE. THE NVR SUPPORTS CROSS PLATFORM CONNECTIVITY FOR WINDOWS AND MAC CLIENT SOFTWARE, ALLOWING YOU TO MONITOR AND CONNECT TO YOUR SYSTEM FROM ANYWHERE.		1	\$3,020.32
16-PORT GIGABIT POE+ NETWORK SWITCH 120WATTS POWER		1	\$286.28
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	11	\$3,782.22
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	11	\$499.85
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR INDOOR DOME CAMERA, 2.8MM FIXED LENS	\$284.76	3	\$854.29
SINGLE RECORDING LICENSE	\$106.03	14	\$1,484.42
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	7	\$1,484.42
MISC MATERIAL		1	\$636.18
LABOR FOR INSTALLATION		1 LOT	\$5,998.25
		PARTS	\$12,047.98
		LABOR	\$5,998.25
		TAXES	\$734.93
		SHIPPING	
		TOTAL	\$18,781.16

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

ACCEPTANCE OF THIS SALES QUOTE IS SUBJECT TO AGREEMENT BY CUSTOMER TO THE FOLLOWING CONDITIONS:

- WORK IS TO BE PERFORMED DURING NORMAL WORKING HOURS, M-F / 7-5.
- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
- ALL INVOICES ARE DUE AND PAYABLE TO PRE-VENTRONICS UPON RECEIPT.
- THE CUSTOMER AGREES TO HOLD HARMLESS AND INDEMNIFY PRE-VENTRONICS FROM ANY LOSS, DAMAGE AND/OR LITIGATION EXPENSE ARISING FROM ANY CLAIM OF INFRINGEMENT OF ANY PATENT, BY THE USE OR MANUFACTURE BY ANY ARTICLE FURNISHED TO IT BY THE SELLER UNDER THIS ORDER.

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EXCEPTIONS:

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- EXTRA LABOR COSTS IF INSTALLATION NEEDS TO TAKE PLACE AFTER NORMAL BUSINESS HOURS, WEEKENDS, OR HOLIDAYS.
- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
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- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

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CUSTOMER SIGNATURE DATE

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ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE

DATE 8/10/2023
**QUOTE#903087 - 55-
GVR CAMERA
SYSTEM-MEMBER
SERVICES-SEND
VIDEO TO WEST
CENTER CAMERA
SERVER REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM-MEMBER SERVICES-SEND VIDEO TO WEST CENTER CAMERA SERVER REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM-MEMBER SERVICES-SEND VIDEO TO WEST CENTER CAMERA SERVER REV-3		1	
2 PARKING LOT CAMERAS-4 EXTERIOR CAMERAS		1	
8-PORT GIGABIT POE+ NETWORK SWITCH 65WATTS POWER	\$136.31	1	\$136.31
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	7	\$2,406.86
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	7	\$318.08
SINGLE RECORDING LICENSE	\$106.03	7	\$742.21
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	2	\$424.11
MISC MATERIAL		1	\$181.76
LABOR FOR INSTALLATION		1 LOT	\$1,999.40
		PARTS	\$4,209.34
		LABOR	\$1,999.40
		TAXES	\$256.77
		SHIPPING	
		TOTAL	\$6,465.50

Quote pricing is valid for 30-Days from date on quote.

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- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
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- THE CUSTOMER AGREES TO HOLD HARMLESS AND INDEMNIFY PRE-VENTRONICS FROM ANY LOSS, DAMAGE AND/OR LITIGATION EXPENSE ARISING FROM ANY CLAIM OF INFRINGEMENT OF ANY PATENT, BY THE USE OR MANUFACTURE BY ANY ARTICLE FURNISHED TO IT BY THE SELLER UNDER THIS ORDER.
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- EXTRA LABOR COSTS IF INSTALLATION NEEDS TO TAKE PLACE AFTER NORMAL BUSINESS HOURS, WEEKENDS, OR HOLIDAYS.
- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
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- EXTRA COSTS FOR INSURANCE REQUIREMENTS THAT EXCEED PRE-VENTRONICS STANDARD PROVISIONS OF 2M OR WAIVER OF SUBROGATION.
- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

Pre-venTronics

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ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE
DATE 8/10/2023
**QUOTE#903087 - 56-
GVR CAMERA
SYSTEM-MADERA
VISTA GOING BACK
TO SEVER AT
ANOTHER SITE REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM-MADERA VISTA GOING BACK TO SEVER AT ANOTHER SITE REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM-MADERA VISTA GOING BACK TO SEVER AT ANOTHER SITE REV-3		1	
2 PARKING LOT CAMERA-3 EXTERIOR CAMERAS		1	
5-PORT GIGABIT POE+ NETWORK SWITCH 32WATTS POWER		1	\$99.97
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	5	\$1,719.19
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	5	\$227.21
SINGLE RECORDING LICENSE	\$106.03	5	\$530.15
CAT6E 23-4P UNS SOL CMR RISER PURPLE		1	\$212.06
MISC MATERIAL		1	\$75.74
LABOR FOR INSTALLATION		1 LOT	\$1,832.79
		PARTS	\$2,864.32
		LABOR	\$1,832.79
		TAXES	\$174.72
		SHIPPING	
		TOTAL	\$4,871.83

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

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- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
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- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
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Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

Pre-venTronics
 a division of Circuit-Tron Corporation
 ROC 093244 CR67

PRE-VENTRONICS
 1635 S. ALVERNON WAY
 TUCSON, AZ 85711
 TEL: (520) 790-4960
 FAX: (520) 790-7816

SALES QUOTE
 DATE 8/10/2023
**QUOTE#903087 - 57-
 GVR CAMERA
 SYSTEM- LAS
 CAMPANAS SOCIAL
 CENTER REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- LAS CAMPANAS SOCIAL CENTER REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- LAS CAMPANAS SOCIAL CENTER REV-3		1	
4 PARKING LOT CAMERAS-3 EXTERIOR CAMERAS-6 INTERIOR CAMERAS		1	
64 CHANNEL, NVR WITH 6TB HDD. THE NVR RECORDS AND MANAGES UP TO 64 IP CAMERAS WITH A TOTAL THROUGHPUT OF 360 MBPS. THE HARDWARE INCLUDES THE HARDWARE SUPPORTS TRUE HDMI LOCAL OUTPUT VIA DVI-D/DVI-I PORTS, I5 PROCESSOR, DUAL NETWORK CARD AND SCHEDULED AUTO REBOOT FOR HARDWARE PERFORMANCE. THE NVR SUPPORTS CROSS PLATFORM CONNECTIVITY FOR WINDOWS AND MAC CLIENT SOFTWARE, ALLOWING YOU TO MONITOR AND CONNECT TO YOUR SYSTEM FROM ANYWHERE.		1	\$3,020.32
16-PORT GIGABIT POE+ NETWORK SWITCH 120WATTS POWER		1	\$286.28
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	7	\$2,406.86
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	3	\$136.32
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR INDOOR DOME CAMERA, 2.8MM FIXED LENS	\$284.76	6	\$1,708.58
SINGLE RECORDING LICENSE	\$106.03	13	\$1,378.39
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	3	\$636.18
MISC MATERIAL		1	\$454.42
LABOR FOR INSTALLATION		1 LOT	\$4,831.91
		PARTS	\$10,027.36
		LABOR	\$4,831.91
		TAXES	\$611.67
		SHIPPING	
		TOTAL	\$15,470.94

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

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- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
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Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE DATE

PO NUMBER AMOUNT

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- DESERT HILLS SOCIAL CENTER REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- DESERT HILLS SOCIAL CENTER REV-3		1	
11 EXTERIOR CAMERAS		1	
64 CHANNEL, NVR WITH 6TB HDD. THE NVR RECORDS AND MANAGES UP TO 64 IP CAMERAS WITH A TOTAL THROUGHPUT OF 360 MBPS. THE HARDWARE INCLUDES THE HARDWARE SUPPORTS TRUE HDMI LOCAL OUTPUT VIA DVI-D/DVI-I PORTS, I5 PROCESSOR, DUAL NETWORK CARD AND SCHEDULED AUTO REBOOT FOR HARDWARE PERFORMANCE. THE NVR SUPPORTS CROSS PLATFORM CONNECTIVITY FOR WINDOWS AND MAC CLIENT SOFTWARE, ALLOWING YOU TO MONITOR AND CONNECT TO YOUR SYSTEM FROM ANYWHERE.		1	\$3,020.32
16-PORT GIGABIT POE+ NETWORK SWITCH 120WATTS POWER		1	\$286.28
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	11	\$3,782.22
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	10	\$454.42
SINGLE RECORDING LICENSE	\$106.03	11	\$1,166.32
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	6	\$1,272.35
MISC MATERIAL		1	\$454.42
LABOR FOR INSTALLATION		1 LOT	\$4,998.54
		PARTS	\$10,436.33
		LABOR	\$4,998.54
		TAXES	\$636.62
		SHIPPING	
		TOTAL	\$16,071.48

Quote pricing is valid for 30-Days from date on quote.

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- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
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- EXTRA COSTS FOR INSURANCE REQUIREMENTS THAT EXCEED PRE-VENTRONICS STANDARD PROVISIONS OF 2M OR WAIVER OF SUBROGATION.
- CONDITION AND INTEGRITY OF EXISTING SITE.

WE APPRECIATE THE OPPORTUNITY TO PROVIDE OUR PROPOSAL FOR YOUR CONSIDERATION ON THIS PROJECT. PRE-VENTRONICS STRIVES TO BE A LEADER IN THE MARKET BY USING ONLY THE BEST AND LATEST PRODUCT ACCOMPANIED WITH HIGHLY QUALIFIED AND TRAINED TECHNICIANS FOR INSTALLATION AND SERVICE. YOU WILL DISCOVER THIS FIRSTHAND WHEN YOU CHOOSE US TO ASSIST YOU IN THIS PROJECT.



Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE DATE

PO NUMBER AMOUNT

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- EAST SOCIAL CENTER- SEND VIDEO TO DESERT HILLS CAMERA SERVER REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- EAST SOCIAL CENTER- SEND VIDEO TO DESERT HILLS CAMERA SERVER REV-3		1	
2 INTERIOR-12 EXTERIOR CAMERAS		1	
16-PORT GIGABIT POE+ NETWORK SWITCH 120WATTS POWER		1	\$286.28
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	14	\$4,813.74
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	14	\$636.18
SINGLE RECORDING LICENSE	\$106.03	14	\$1,484.41
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	3	\$636.18
MISC MATERIAL		1	\$181.76
LABOR FOR INSTALLATION		1 LOT	\$3,332.36
		PARTS	\$8,038.54
		LABOR	\$3,332.36
		TAXES	\$490.35
		SHIPPING	
		TOTAL	\$11,861.25

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

ACCEPTANCE OF THIS SALES QUOTE IS SUBJECT TO AGREEMENT BY CUSTOMER TO THE FOLLOWING CONDITIONS:

- WORK IS TO BE PERFORMED DURING NORMAL WORKING HOURS, M-F / 7-5.
- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
- ALL INVOICES ARE DUE AND PAYABLE TO PRE-VENTRONICS UPON RECEIPT.
- THE CUSTOMER AGREES TO HOLD HARMLESS AND INDEMNIFY PRE-VENTRONICS FROM ANY LOSS, DAMAGE AND/OR LITIGATION EXPENSE ARISING FROM ANY CLAIM OF INFRINGEMENT OF ANY PATENT, BY THE USE OR MANUFACTURE BY ANY ARTICLE FURNISHED TO IT BY THE SELLER UNDER THIS ORDER.
- MATERIALS NOT EXPLICITLY LISTED HEREIN ARE "BY OTHER" AND ARE EXCLUDED FROM THIS SCOPE OF WORK. NO ASSUMPTIONS SHOULD BE MADE REGARDING WHAT MATERIALS WILL BE PROVIDED, OTHER THAN WHAT IS LISTED IN THE ABOVE DESCRIPTION.

EXCEPTIONS:

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- EXTRA LABOR COSTS IF INSTALLATION NEEDS TO TAKE PLACE AFTER NORMAL BUSINESS HOURS, WEEKENDS, OR HOLIDAYS.
- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
- EXTRA COSTS FOR MATERIALS AND LABOR NOT INCLUDED IN THE ABOVE SCOPE OF SERVICES.
- EXTRA COSTS FOR INSURANCE REQUIREMENTS THAT EXCEED PRE-VENTRONICS STANDARD PROVISIONS OF 2M OR WAIVER OF SUBROGATION.
- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

Pre-venTronics

a division of Circuit-Tron Corporation
ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE
DATE 8/10/2023
**QUOTE#903087 - 60-
GVR CAMERA
SYSTEM-
CONTINENTAL
VISTA-VIDEO SENT
TO ANOTHER SITE
REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM-CONTINENTAL VISTA-VIDEO SENT TO ANOTHER SITE REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM-CONTINENTAL VISTA-VIDEO SENT TO ANOTHER SITE REV-3		1	
1 PARKING LOT CAMERA-2 EXTERIOR CAMERAS		1	
5-PORT GIGABIT POE+ NETWORK SWITCH 32WATTS POWER		1	\$99.97
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	2	\$687.68
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.45	2	\$90.89
SINGLE RECORDING LICENSE	\$106.03	2	\$212.06
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.05	1.5	\$318.08
MISC MATERIAL	\$75.74	1	\$75.74
LABOR FOR INSTALLATION		1 LOT	\$1,666.17
		PARTS	\$1,484.41
		LABOR	\$1,666.17
		TAXES	\$90.55
		SHIPPING	
		TOTAL	\$3,241.13

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

ACCEPTANCE OF THIS SALES QUOTE IS SUBJECT TO AGREEMENT BY CUSTOMER TO THE FOLLOWING CONDITIONS:

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- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
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- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
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- EXTRA COSTS FOR INSURANCE REQUIREMENTS THAT EXCEED PRE-VENTRONICS STANDARD PROVISIONS OF 2M OR WAIVER OF SUBROGATION.
- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

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 sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

Pre-venTronics

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 ROC 093244 CR67

PRE-VENTRONICS
 1635 S. ALVERNON WAY
 TUCSON, AZ 85711
 TEL: (520) 790-4960
 FAX: (520) 790-7816

SALES QUOTE
 DATE 8/10/2023
QUOTE#903087 - 61-
GVR CAMERA
SYSTEM-CASA
PALOMA I CAMERAS
RECORDED AT
ANOTER SITE- REV-3

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM-CASA PALOMA I CAMERAS RECORDED AT ANOTER SITE- REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM-CASA PALOMA I CAMERAS RECORDED AT ANOTER SITE- REV-3		1	
5 EXTERIOR CAMERA		1	
5-PORT GIGABIT POE+ NETWORK SWITCH 32WATTS POWER		1	\$99.97
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	5	\$1,719.19
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	5	\$227.21
SINGLE RECORDING LICENSE	\$106.03	5	\$530.14
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	2	\$424.11
MISC MATERIAL		1	\$106.03
LABOR FOR INSTALLATION		1 LOT	\$1,832.78
		PARTS	\$3,106.66
		LABOR	\$1,832.78
		TAXES	\$189.51
		SHIPPING	
		TOTAL	\$5,128.94

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

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- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
- ALL INVOICES ARE DUE AND PAYABLE TO PRE-VENTRONICS UPON RECEIPT.
- THE CUSTOMER AGREES TO HOLD HARMLESS AND INDEMNIFY PRE-VENTRONICS FROM ANY LOSS, DAMAGE AND/OR LITIGATION EXPENSE ARISING FROM ANY CLAIM OF INFRINGEMENT OF ANY PATENT, BY THE USE OR MANUFACTURE BY ANY ARTICLE FURNISHED TO IT BY THE SELLER UNDER THIS ORDER.
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- EXTRA LABOR COSTS IF INSTALLATION NEEDS TO TAKE PLACE AFTER NORMAL BUSINESS HOURS, WEEKENDS, OR HOLIDAYS.
- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
- EXTRA COSTS FOR MATERIALS AND LABOR NOT INCLUDED IN THE ABOVE SCOPE OF SERVICES.
- EXTRA COSTS FOR INSURANCE REQUIREMENTS THAT EXCEED PRE-VENTRONICS STANDARD PROVISIONS OF 2M OR WAIVER OF SUBROGATION.
- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

TEL:
sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- CANOA RANCH RECREATION CENTER-REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- CANOA RANCH RECREATION CENTER-REV-3		1	
3 EXTERIOR CAMERAS-3 INTERIOR CAMERAS		1	
64 CHANNEL, NVR WITH 6TB HDD. THE NVR RECORDS AND MANAGES UP TO 64 IP CAMERAS WITH A TOTAL THROUGHPUT OF 360 MBPS. THE HARDWARE INCLUDES THE HARDWARE SUPPORTS TRUE HDMI LOCAL OUTPUT VIA DVI-D/DVI-I PORTS, I5 PROCESSOR, DUAL NETWORK CARD AND SCHEDULED AUTO REBOOT FOR HARDWARE PERFORMANCE. THE NVR SUPPORTS CROSS PLATFORM CONNECTIVITY FOR WINDOWS AND MAC CLIENT SOFTWARE, ALLOWING YOU TO MONITOR AND CONNECT TO YOUR SYSTEM FROM ANYWHERE.		1	\$3,017.29
16-PORT GIGABIT POE+ NETWORK SWITCH 120WATTS POWER		1	\$286.28
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	4	\$1,375.35
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	3	\$136.32
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR INDOOR DOME CAMERA, 2.8MM FIXED LENS	\$284.77	2	\$569.53
SINGLE RECORDING LICENSE	\$106.03	6	\$636.18
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	3	\$636.18
MISC MATERIAL		1	\$583.17
LABOR FOR INSTALLATION		1 LOT	\$4,665.29
		PARTS	\$7,240.30
		LABOR	\$4,665.29
		TAXES	\$441.66
		SHIPPING	
		TOTAL	\$12,347.25

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

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- WORK IS TO BE PERFORMED DURING NORMAL WORKING HOURS, M-F / 7-5.
- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
- ALL INVOICES ARE DUE AND PAYABLE TO PRE-VENTRONICS UPON RECEIPT.
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- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
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Spence Bledsoe, Project Manager

TEL:
sbledsoe@preventronics.com

CUSTOMER SIGNATURE DATE

PO NUMBER AMOUNT

Pre-venTronics
 a division of Circuit-Tron Corporation
 ROC 093244 CR67

PRE-VENTRONICS
 1635 S. ALVERNON WAY
 TUCSON, AZ 85711
 TEL: (520) 790-4960
 FAX: (520) 790-7816

SALES QUOTE
 DATE 8/10/2023
QUOTE#903087 - 63-
GVR CAMERA
SYSTEM- CASA
PALOMA II- SEND
VIDEO TO CANOA
RANCH CAMERA
SERVER- REV-3

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- CASA PALOMA II- SEND VIDEO TO CANOA RANCH CAMERA SERVER- REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- CASA PALOMA II- SEND VIDEO TO CANOA RANCH CAMERA SERVER- REV-3		1	
6 EXTERIOR CAMERAS		1	
16-PORT GIGABIT POE+ NETWORK SWITCH 120WATTS POWER		1	\$286.28
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	6	\$2,063.03
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	6	\$272.65
SINGLE RECORDING LICENSE	\$106.03	6	\$636.17
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	3	\$636.17
MISC MATERIAL		1	\$181.76
LABOR FOR INSTALLATION		1 LOT	\$3,498.97
		PARTS	\$4,076.06
		LABOR	\$3,498.97
		TAXES	\$248.64
		SHIPPING	
		TOTAL	\$7,823.67

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

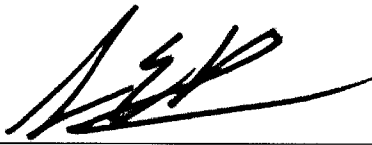
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- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
- ALL INVOICES ARE DUE AND PAYABLE TO PRE-VENTRONICS UPON RECEIPT.
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- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

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sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

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ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE
DATE 8/10/2023
**QUOTE#903087 - 64-
GVR CAMERA
SYSTEM- CANOA
HILLS RECREATION
CENTERS-REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- CANOA HILLS RECREATION CENTERS-REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- CANOA HILLS RECREATION CENTERS-REV-3		1	
4 EXTERIOR CAMERAS-4 INTERIOR CAMERAS		1	
64 CHANNEL, NVR WITH 6TB HDD. THE NVR RECORDS AND MANAGES UP TO 64 IP CAMERAS WITH A TOTAL THROUGHPUT OF 360 MBPS. THE HARDWARE INCLUDES THE HARDWARE SUPPORTS TRUE HDMI LOCAL OUTPUT VIA DVI-D/DVI-I PORTS, I5 PROCESSOR, DUAL NETWORK CARD AND SCHEDULED AUTO REBOOT FOR HARDWARE PERFORMANCE. THE NVR SUPPORTS CROSS PLATFORM CONNECTIVITY FOR WINDOWS AND MAC CLIENT SOFTWARE, ALLOWING YOU TO MONITOR AND CONNECT TO YOUR SYSTEM FROM ANYWHERE.		1	\$3,014.26
16-PORT GIGABIT POE+ NETWORK SWITCH 120WATTS POWER		1	\$286.28
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	4	\$1,375.35
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	4	\$181.76
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR INDOOR DOME CAMERA, 2.8MM FIXED LENS	\$284.77	4	\$1,139.06
SINGLE RECORDING LICENSE	\$106.03	8	\$848.24
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	5	\$1,060.29
MISC MATERIAL		1	\$583.17
LABOR FOR INSTALLATION		1 LOT	\$4,998.54
		PARTS	\$8,488.41
		LABOR	\$4,998.54
		TAXES	\$517.79
		SHIPPING	
		TOTAL	\$14,004.74

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

ACCEPTANCE OF THIS SALES QUOTE IS SUBJECT TO AGREEMENT BY CUSTOMER TO THE FOLLOWING CONDITIONS:

- WORK IS TO BE PERFORMED DURING NORMAL WORKING HOURS, M-F / 7-5.
- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
- ALL INVOICES ARE DUE AND PAYABLE TO PRE-VENTRONICS UPON RECEIPT.
- THE CUSTOMER AGREES TO HOLD HARMLESS AND INDEMNIFY PRE-VENTRONICS FROM ANY LOSS, DAMAGE AND/OR LITIGATION EXPENSE ARISING FROM ANY CLAIM OF INFRINGEMENT OF ANY PATENT, BY THE USE OR MANUFACTURE BY ANY ARTICLE FURNISHED TO IT BY THE SELLER UNDER THIS ORDER.

- MATERIALS NOT EXPLICITLY LISTED HEREIN ARE "BY OTHER" AND ARE EXCLUDED FROM THIS SCOPE OF WORK. NO ASSUMPTIONS SHOULD BE MADE REGARDING WHAT MATERIALS WILL BE PROVIDED, OTHER THAN WHAT IS LISTED IN THE ABOVE DESCRIPTION.

EXCEPTIONS:

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- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
- EXTRA COSTS FOR MATERIALS AND LABOR NOT INCLUDED IN THE ABOVE SCOPE OF SERVICES.
- EXTRA COSTS FOR INSURANCE REQUIREMENTS THAT EXCEED PRE-VENTRONICS STANDARD PROVISIONS OF 2M OR WAIVER OF SUBROGATION.
- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

TEL:
sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

Pre-venTronics

a division of Circuit-Tron Corporation
ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE

DATE 8/10/2023

**QUOTE#903087 - 65-
GVR CAMERA
SYSTEM- ABREGO
SOUTH- SEND VIDEO
TO CANOA HILLS
CAMERA SERVER-
REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- ABREGO SOUTH- SEND VIDEO TO CANOA HILLS CAMERA SERVER-REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- ABREGO SOUTH- SEND VIDEO TO CANOA HILLS CAMERA SERVER-REV-3		1	
5 EXTERIOR CAMERAS		1	
16-PORT GIGABIT POE+ NETWORK SWITCH 120WATTS POWER		1	\$286.28
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	5	\$1,719.19
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	5	\$227.21
SINGLE RECORDING LICENSE	\$106.03	5	\$530.15
CAT6E 23-4P UNS SOL CMR RISER PURPLE		1	\$212.06
MISC MATERIAL		1	\$181.76
LABOR FOR INSTALLATION		1 LOT	\$1,999.40
		PARTS	\$3,156.65
		LABOR	\$1,999.40
		TAXES	\$192.56
		SHIPPING	
		TOTAL	\$5,348.61

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

ACCEPTANCE OF THIS SALES QUOTE IS SUBJECT TO AGREEMENT BY CUSTOMER TO THE FOLLOWING CONDITIONS:

- WORK IS TO BE PERFORMED DURING NORMAL WORKING HOURS, M-F / 7-5.
- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
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- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
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- EXTRA COSTS FOR INSURANCE REQUIREMENTS THAT EXCEED PRE-VENTRONICS STANDARD PROVISIONS OF 2M OR WAIVER OF SUBROGATION.
- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

Pre-venTronics

a division of Circuit-Tron Corporation
ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE

DATE 8/10/2023

**QUOTE#903087 - 66-
GVR CAMERA
SYSTEM- ABREGO
NORTH- SEND VIDEO
TO CANOA HILLS
CAMERA SERVER-
REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- ABREGO NORTH- SEND VIDEO TO CANOA HILLS CAMERA SERVER-REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- ABREGO NORTH- SEND VIDEO TO CANOA HILLS CAMERA SERVER-REV-3		1	
3 EXTERIOR CAMERA		1	
5-PORT GIGABIT POE+ NETWORK SWITCH 32WATTS POWER		1	\$99.97
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	3	\$1,031.51
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	3	\$136.32
SINGLE RECORDING LICENSE	\$106.03	3	\$318.08
CAT6E 23-4P UNS SOL CMR RISER PURPLE		1	\$212.06
MISC MATERIAL		1	\$181.76
LABOR FOR INSTALLATION		1 LOT	\$1,832.79
		PARTS	\$1,979.71
		LABOR	\$1,832.79
		TAXES	\$120.76
		SHIPPING	
		TOTAL	\$3,933.27

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

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- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
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- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
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- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

Pre-venTronics

a division of Circuit-Tron Corporation
ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE

DATE 8/10/2023

QUOTE#903087 - 67-

**GVR CAMERA
SYSTEM- FACILITIES
MAINTANCE
BUILDING-REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- FACILITIES MAINTANCE BUILDING-REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- FACILITIES MAINTANCE BUILDING-REV-3		1	
1 PARKING LOT CAMERAS - 3 EXTERIOR CAMERA		1	
5-PORT GIGABIT POE+ NETWORK SWITCH 32WATTS POWER		1	\$99.97
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	4	\$1,375.35
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	4	\$181.76
SINGLE RECORDING LICENSE	\$106.03	4	\$424.11
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	2	\$424.11
MISC MATERIAL		1	\$181.76
LABOR FOR INSTALLATION		1 LOT	\$2,332.66
		PARTS	\$2,687.06
		LABOR	\$2,332.66
		TAXES	\$163.91
		SHIPPING	
		TOTAL	\$5,183.63

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

ACCEPTANCE OF THIS SALES QUOTE IS SUBJECT TO AGREEMENT BY CUSTOMER TO THE FOLLOWING CONDITIONS:

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- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
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- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.
- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
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Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE

DATE

PO NUMBER

AMOUNT

Pre-venTronics

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ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE
DATE 8/10/2023
QUOTE#903087 - 68-
GVR CAMERA
SYSTEM- PICKELBALL
COURT-REV-3

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- PICKELBALL COURT-REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- PICKELBALL COURT-REV-3		1	
1 PARKING LOT CAMERAS - 4 EXTERIOR CAMERA		1	
8-PORT GIGABIT POE+ NETWORK SWITCH 65WATTS POWER		1	\$136.31
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	5	\$1,719.19
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	5	\$227.21
SINGLE RECORDING LICENSE	\$106.03	5	\$530.15
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	2	\$424.11
MISC MATERIAL		1	\$181.76
LABOR FOR INSTALLATION		1 LOT	\$2,665.89
		PARTS	\$3,218.73
		LABOR	\$2,665.89
		TAXES	\$196.34
		SHIPPING	
		TOTAL	\$6,080.96

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

ACCEPTANCE OF THIS SALES QUOTE IS SUBJECT TO AGREEMENT BY CUSTOMER TO THE FOLLOWING CONDITIONS:

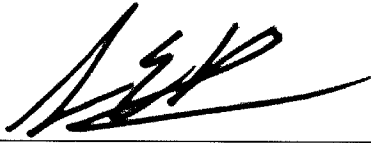
- WORK IS TO BE PERFORMED DURING NORMAL WORKING HOURS, M-F / 7-5.
- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
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- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.

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- CONDITION AND INTEGRITY OF EXISTING SITE.

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Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE DATE

PO NUMBER AMOUNT

Pre-venTronics

a division of Circuit-Tron Corporation
ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE

DATE 8/10/2023
**QUOTE#903087 - 69-
GVR CAMERA
SYSTEM- WEST
CENTER POOL-REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- WEST CENTER POOL-REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- WEST CENTER POOL-REV-3		1	
4 EXTERIOR CAMERA		1	
8-PORT GIGABIT POE+ NETWORK SWITCH 65WATTS POWER	\$136.31	1	\$136.31
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	4	\$1,375.35
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	4	\$181.76
SINGLE RECORDING LICENSE	\$106.03	4	\$424.11
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	2	\$424.11
MISC MATERIAL		1	\$181.76
LABOR FOR INSTALLATION		1 LOT	\$2,332.66
		PARTS	\$2,723.40
		LABOR	\$2,332.66
		TAXES	\$166.13
		SHIPPING	
		TOTAL	\$5,222.19

Quote pricing is valid for 30-Days from date on quote.

CREDIT CARD PAYMENTS WILL INCUR A 3.5% PROCESSING FEE ADDED TO TOTAL CONTRACT

TERMS & CONDITIONS:

ACCEPTANCE OF THIS SALES QUOTE IS SUBJECT TO AGREEMENT BY CUSTOMER TO THE FOLLOWING CONDITIONS:

- WORK IS TO BE PERFORMED DURING NORMAL WORKING HOURS, M-F / 7-5.
- ONLY EQUIPMENT LISTED ABOVE SHALL BE INSTALLED AND WARRANTED BY PRE-VENTRONICS.
- PAINTING, PATCHING ARE EXCLUDED.
- 110 VOLT POWER TO BE PROVIDED BY OTHERS.
- PROPOSAL INCLUDES EQUIPMENT AS LISTED BASED ON DESIGN INFORMATION AVAILABLE AT TIME OF PROPOSAL. ADDITIONAL EQUIPMENT AND DESIGN CHANGES WILL BE QUOTED AND BILLED AS CHANGE ORDERS.
- STANDARD WARRANTY - PRE-VENTRONICS PROVIDES A 1 YEAR WARRANTY ON PARTS AND 90-DAYS ON LABOR FOR THE INSTALLATION OF THE ABOVE SYSTEM. WARRANTY SERVICES ARE PROVIDED DURING NORMAL BUSINESS HOURS, MONDAY THROUGH FRIDAY, 7:00 AM TO 5:00 PM (EXCLUDING HOLIDAYS). EMERGENCY RESPONSE DURING PREMIUM HOURS AND HOLIDAYS WILL BE CHARGED AT THE PREVAILING SERVICE RATES.
- ALL INVOICES ARE DUE AND PAYABLE TO PRE-VENTRONICS UPON RECEIPT.
- THE CUSTOMER AGREES TO HOLD HARMLESS AND INDEMNIFY PRE-VENTRONICS FROM ANY LOSS, DAMAGE AND/OR LITIGATION EXPENSE ARISING FROM ANY CLAIM OF INFRINGEMENT OF ANY PATENT, BY THE USE OR MANUFACTURE BY ANY ARTICLE FURNISHED TO IT BY THE SELLER UNDER THIS ORDER.
- MATERIALS NOT EXPLICITLY LISTED HEREIN ARE "BY OTHER" AND ARE EXCLUDED FROM THIS SCOPE OF WORK. NO ASSUMPTIONS SHOULD BE MADE REGARDING WHAT MATERIALS WILL BE PROVIDED, OTHER THAN WHAT IS LISTED IN THE ABOVE DESCRIPTION.

EXCEPTIONS:

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- EXTRA LABOR COSTS IF INSTALLATION NEEDS TO TAKE PLACE AFTER NORMAL BUSINESS HOURS, WEEKENDS, OR HOLIDAYS.
- EXTRA COSTS FOR EXPEDITING OF PRODUCTS AND INSTALLATION.

- WARRANTY OF COMPONENTS NOT SUPPLIED BY PRE-VENTRONICS. REPAIRS AND/OR REPLACEMENTS WILL BE DONE ON A TIME AND MATERIALS BASIS UPON APPROVAL OF THE WORK.
- EXTRA COSTS FOR MATERIALS AND LABOR NOT INCLUDED IN THE ABOVE SCOPE OF SERVICES.
- EXTRA COSTS FOR INSURANCE REQUIREMENTS THAT EXCEED PRE-VENTRONICS STANDARD PROVISIONS OF 2M OR WAIVER OF SUBROGATION.
- CONDITION AND INTEGRITY OF EXISTING SITE.

WE APPRECIATE THE OPPORTUNITY TO PROVIDE OUR PROPOSAL FOR YOUR CONSIDERATION ON THIS PROJECT. PRE-VENTRONICS STRIVES TO BE A LEADER IN THE MARKET BY USING ONLY THE BEST AND LATEST PRODUCT ACCOMPANIED WITH HIGHLY QUALIFIED AND TRAINED TECHNICIANS FOR INSTALLATION AND SERVICE. YOU WILL DISCOVER THIS FIRSTHAND WHEN YOU CHOOSE US TO ASSIST YOU IN THIS PROJECT.



Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE DATE

PO NUMBER AMOUNT

Pre-venTronics

a division of Circuit-Tron Corporation
ROC 093244 CR67

PRE-VENTRONICS
1635 S. ALVERNON WAY
TUCSON, AZ 85711
TEL: (520) 790-4960
FAX: (520) 790-7816

SALES QUOTE
DATE 8/10/2023
**QUOTE#903087 - 70-
GVR CAMERA
SYSTEM- DEL SOL
CLUB HOUSEG-REV-3**

SHIP TO	BILL TO
GVR - MAIN OFFICE 1070 S. CALLE DE LAS CASITAS GREEN VALLEY, AZ 85614	GREEN VALLEY RECREATION ASSOC.

PROJECT
GVR CAMERA SYSTEM- DEL SOL CLUB HOUSE-REV-3

DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL
GVR CAMERA SYSTEM- DEL SOL CLUB HOUSE-REV-3		1	
3 PARKING LOT CAMERAS - 2 EXTERIOR CAMERA		1	
8-PORT GIGABIT POE+ NETWORK SWITCH 65WATTS POWER		1	\$136.31
MEGAPIX 2.1MP ULTRA-LOW-PROFILE IR OUTDOOR DOME CAMERA, 2.8MM FIXED LENS	\$343.84	5	\$1,719.19
WALL MOUNT BRACKET FOR EXTERIOR CAMERAS	\$45.44	5	\$227.21
SINGLE RECORDING LICENSE	\$106.03	5	\$530.15
CAT6E 23-4P UNS SOL CMR RISER PURPLE	\$212.06	2	\$424.11
MISC MATERIAL		1	\$181.76
LABOR FOR INSTALLATION		1 LOT	\$2,332.66
		PARTS	\$3,218.73
		LABOR	\$2,332.66
		TAXES	\$196.34
		SHIPPING	
		TOTAL	\$5,747.73

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Spence Bledsoe, Project Manager

TEL:
 sbledsoe@preventronics.com

CUSTOMER SIGNATURE DATE

PO NUMBER AMOUNT



Green Valley Recreation, Inc.
Board of Directors Meeting

Election of Board Officer – Assistant Treasurer

Prepared By: Nanci Moyo, Admin. Sup.

Meeting Date: August 23, 2023

Presented By: Marge Garneau, President

Consent Agenda: No

<p>Originating Committee / Department: Administration</p>
<p>Action Requested: Elect an Assistant Treasurer to the slate of Board Officers.</p>
<p>Strategic Plan Goal: GOAL 5: Provide sound, effective governance and leadership for the corporation</p>
<p>Background Justification: The Corporate Policy Manual (CPM) includes Part 2: Board of Directors, Section 2 – Officers Election. The procedure in this section of the CPM will be followed at the August 23, 2023, Regular Meeting for electing the replacement of the Assistant Treasurer due to the resignation of Laurel Dean, who filled this position.</p>
<p>Fiscal Impact: None</p>
<p>Attachments: 1) CPM Part 2: Board of Directors, Section 2 – Officers Election</p>

SECTION 2 - OFFICER ELECTIONS

2.2.1 General

- A. Election of Board Officers will be done by secret ballot. This is applicable to both the nominating ballots and the electing ballots.
- B. Nominations from the floor will not be accepted.
- C. Election for each office follows its seniority in the Bylaws: President, Vice President, Secretary, Treasurer, Assistant Secretary, and Assistant Treasurer.
- D. The current President, or in his/her stead, the CEO shall administer the election until the new President has been elected.

2.2.2 The Nominating Ballot

- A. The President will ask that nominating ballots be distributed to each Director.
- B. Each Director receiving a vote is nominated for that office.
- C. A nominating ballot cannot take the place of an electing ballot.
- D. Directors may nominate themselves for any Board office.
- E. Nominees must verbally indicate their willingness to serve before the electing ballot is distributed.
- F. The Chair will announce the names of the nominees and the number of nominations each received prior to the distribution of electing ballots.

2.2.3 The Electing Ballot

- A. A nominee is considered "elected" if he/she receives a majority of the votes cast.
- B. Balloting should be repeated as many times as necessary to obtain a majority vote for one candidate. The nominee receiving the lowest number of votes is never removed from the next ballot.
- C. If a stalemate persists, the rules may be suspended in order to consider alternatives such as eliminating the candidate with the lowest number of votes. The motion to suspend the rules is not debatable and requires a 2/3 vote to pass.